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Director Business Development
05/26/2023



- Regulatory Training
 - 49 CFR Part 172, Subpart H (every 3 years)
 - General Awareness
 - Function Specific
 - Safety
 - Security Awareness
 - In-depth Security Awareness (Annual Review of Plan)
 - Driver (49 CFR § 177.816)
 - FMCSR Part 397, Subpart D (every 2 years)
 - HRCQ quantity of Class 7



- Function Specific & In-depth Security Additional Training
 - Job Specific
 - 1-3 weeks in advance of move to discuss
 - Loading
 - Shipping Papers
 - Hazards of the material
 - Routing
 - Incident reporting (Customer, Carrier, Regulatory)



Additional Training

- Quarterly Safety Meetings
 - Regulatory Updates
 - Trends in claims or inspections
 - Seasonal Topics
 - Driver Wellness
- Monthly Driver All Call
 - Safety
 - In-depth discussion related to previous month (events, inspection, monthly safety topic, regulatory)
 - Operational
 - Guest (Typically this is a safety, regulatory, or operational guest)



- Additional Training (continued)
 - Corrective Action
 - Accidents
 - Accident Review Board reviews all at fault accident
 - » Systematic Review
 - » Recommend to Mgmt. actions that may be taken to prevent vehicle accidents
 - » Assign disciplinary action to be taken, when appropriate
 - Roadside Inspection Violation
 - Safety Director Review
 - » Ensure all required regulatory steps are followed (if Vehicle Maintenance DVIR/Repairs)
 - » Assign corrective action and/or disciplinary action, when appropriate



- Additional Training (continued)
 - Predictive Analytics
 - Professional Development Plans for drivers with trends associated with at risk behaviors
 - Risk Manager Analysis
 - Quarterly Review of analytics



Permits & Registrations

- Regulatory (State & Federal)
 - All permits & registrations are reviewed on a weekly basis
 - Timeline for renewals are assigned to ensure appropriate time is given to obtain renewals
- Over Dimensional
 - Standard (up to super) permits are ordered by internal permit department
 - Super loads are assigned to an internal permit specialist



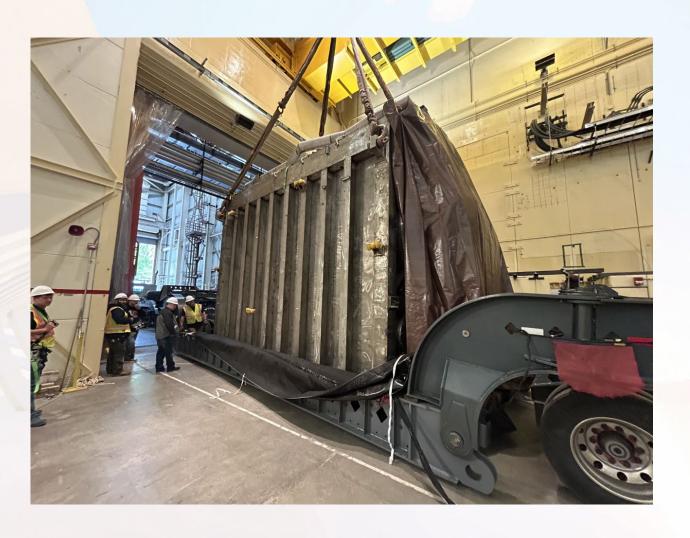
LOAD SPECIFIC PREPARATION AND TRAINING

- Months of pre planning and team working together
- Function Specific Training specific to the actual load
- Looking at every possible scenario from an accident perspective
- Day of loading meeting for critical lift and understanding that anyone can stop the work if needed
- Full review of all DOT requirements for markings, labeling, packaging, and paperwork
- Ensuring 24 hour emergency response information is understood
- Drivers participating in the load meeting with customer on day of loading
- Full review of loading location and surrounding obstacles if any

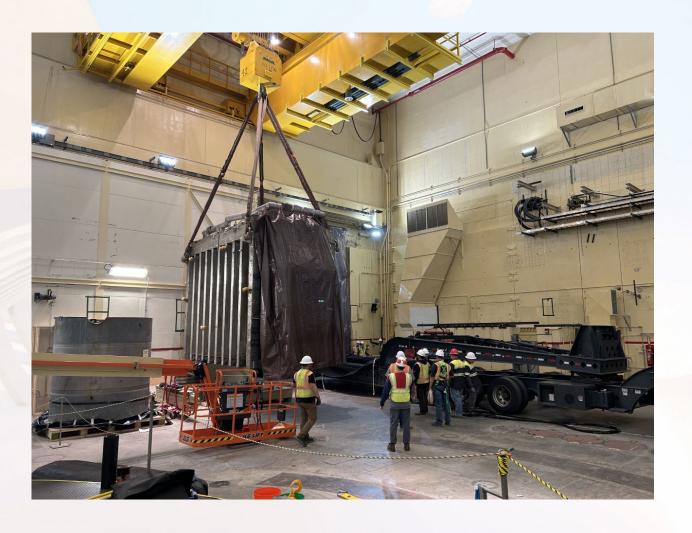




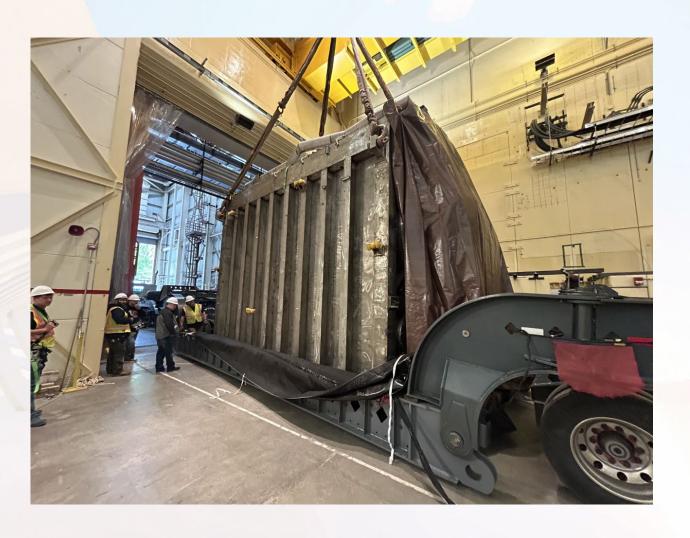
































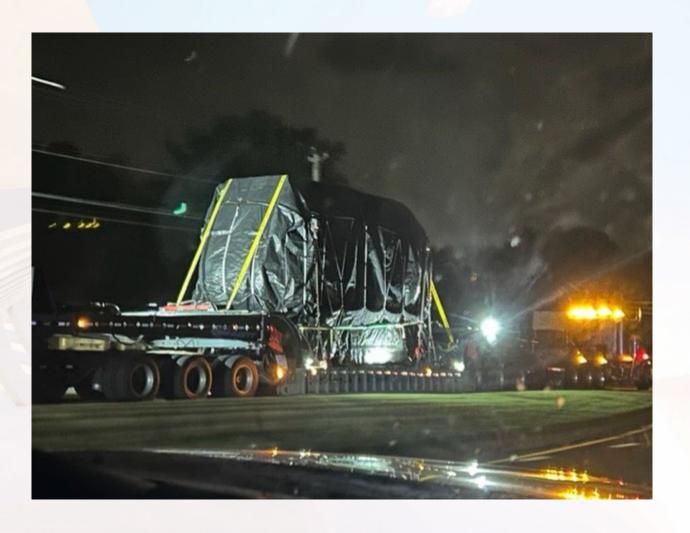




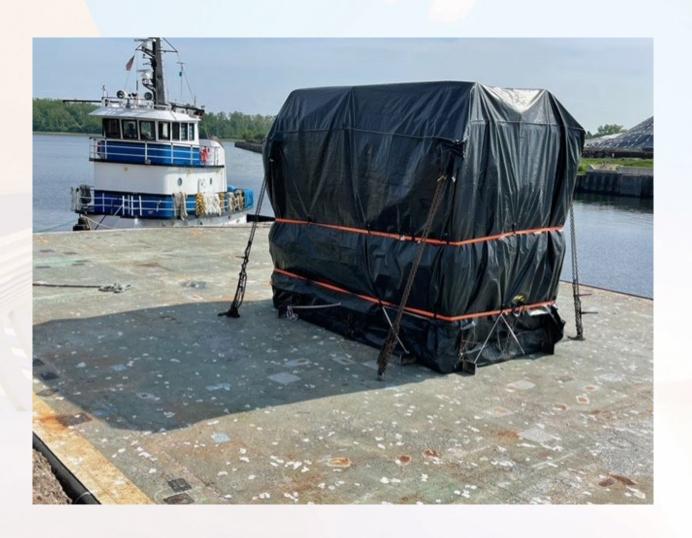














Questions

