



U.S. is the Leading Exporter of Mercury Control Technologies

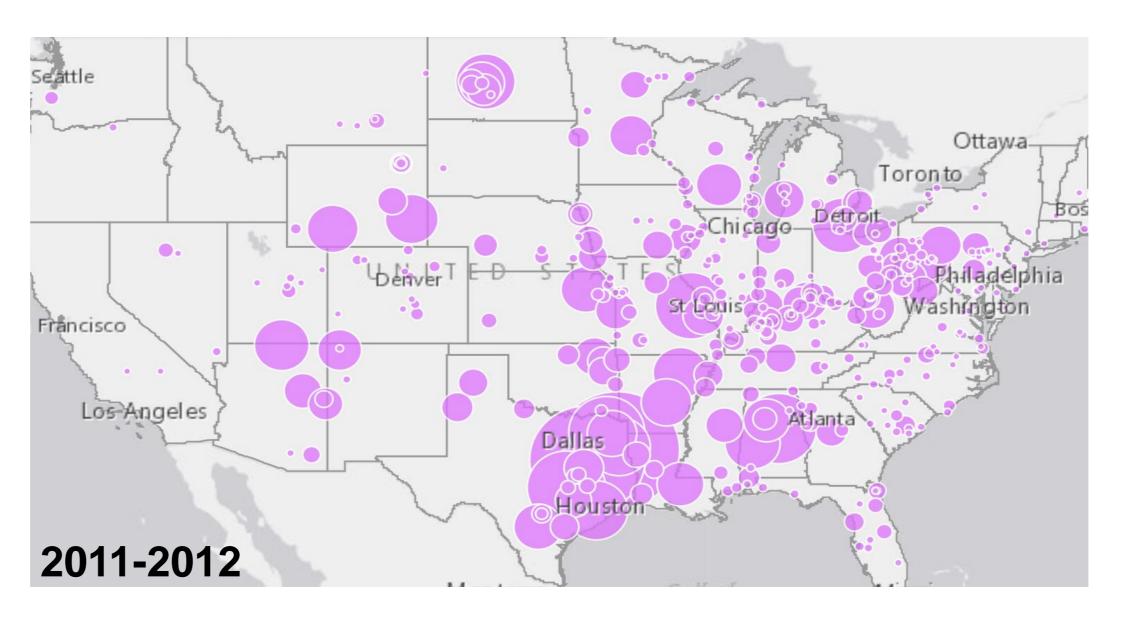
U.S. Coal-Fired Power Plants Are Leading the Way Globally for Emissions Control

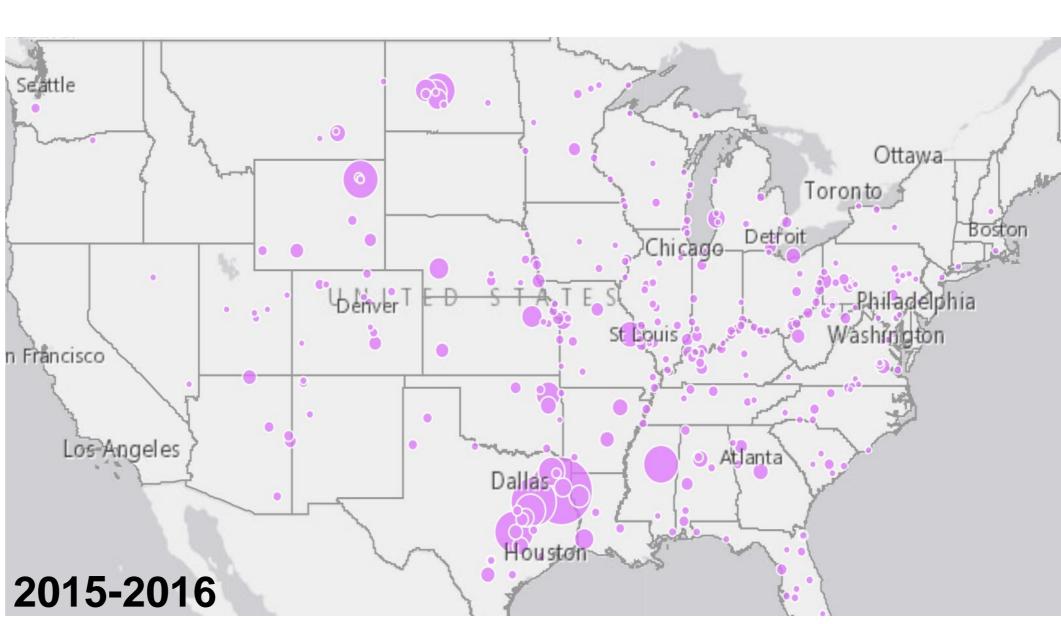


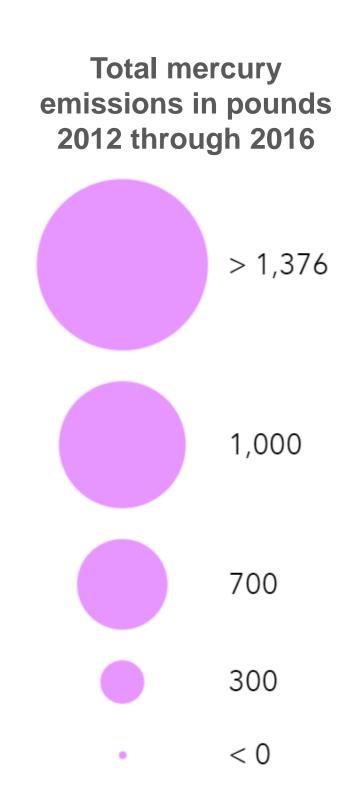
U.S. Achievements in Mercury Emissions

Significant Mercury Emissions Reductions in U.S.

Reduction Comparisons for 5-Year Period



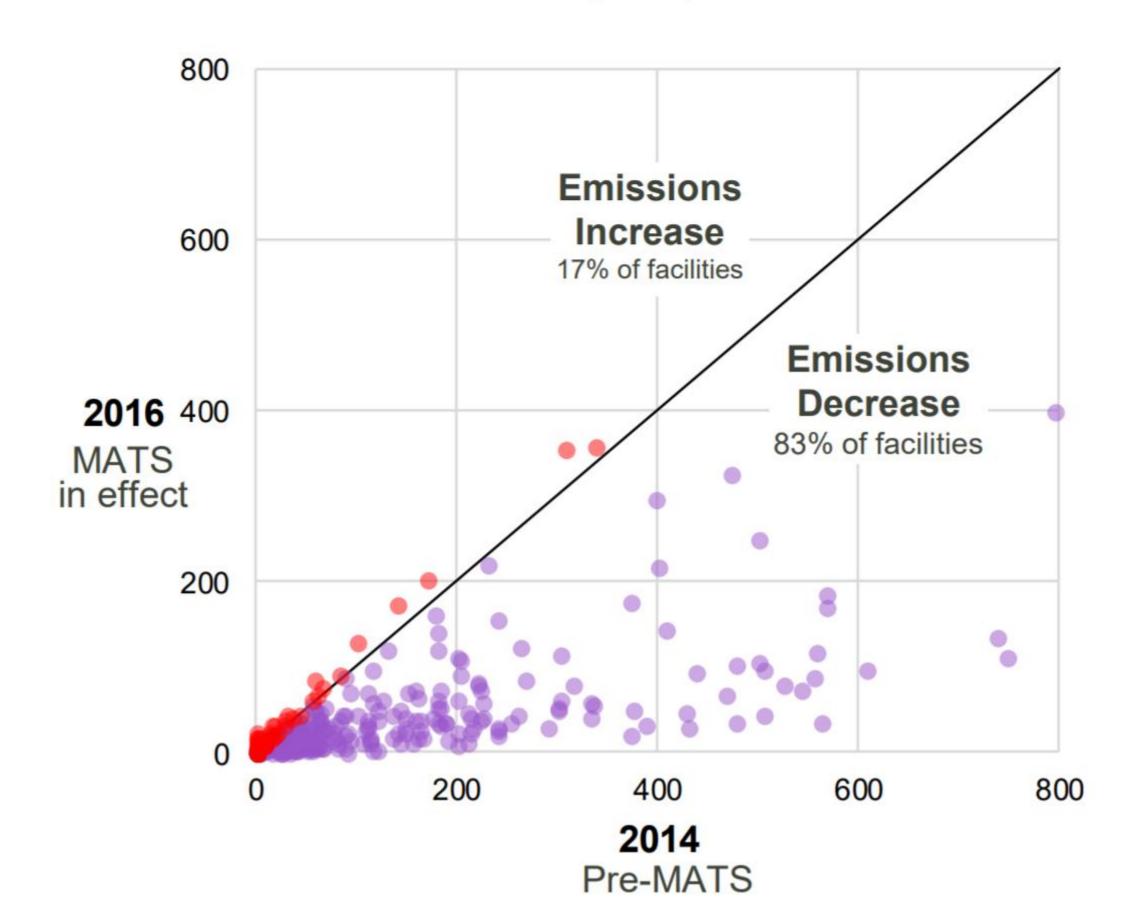




MATS Effect: Mercury & Air Emissions Decline in U.S.

- A recent energy report published June 2018 notes that mercury emissions levels declined at 83% of coal facilities between 2014 to 2016¹.
- Across these facilities, emissions decreased by an average of 63%
- The EPA Toxic Release Inventory (TRI) reported in 2018 that mercury air emissions from power plants have decreased
 86% since 2000

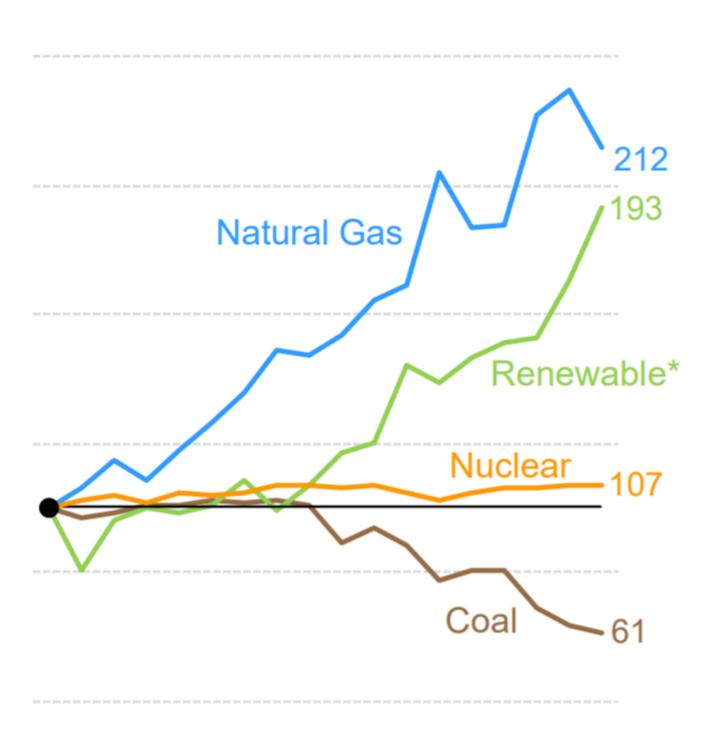
Annual Mercury Emissions by Coal Facility (pounds)



U.S. Achievements in Mercury Emissions

"Greening" of the U.S. Generation Fuel Mix

Generation Fuel Mix (Indexed; 2000 = 100)



- As of 2017, the U.S. produced 4.03 trillion kWh of electricity with 30% generated by coal.²
- The electric power sector has made significant progress in terms of reducing its NOx and SO2 emissions.
- From 2000 through 2017, emissions from NOx decreased 79% and SO2 decreased 88%.
- From 2005 to 2017, CO2 emissions decreased 24% while GDP grew 20%.
 Over the same period, generation from renewables grew 92%

U.S. Achievements in Mercury Emissions

Mercury Control Cost History



Mercury control costs estimated up to \$160,000+ per pound of Hg captured

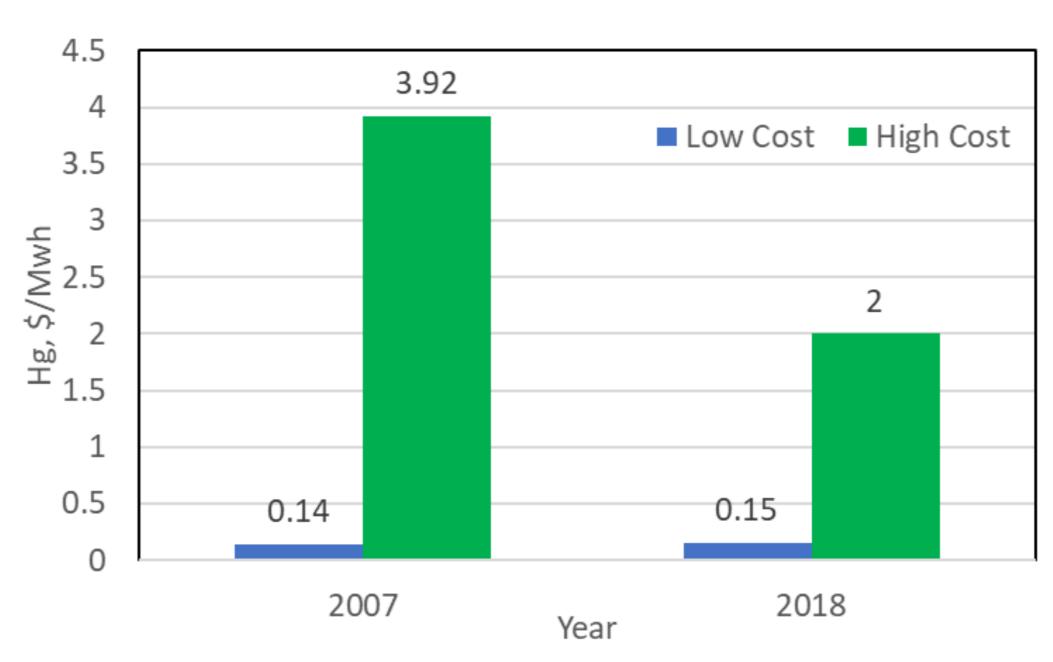
- Technologies derived from municipal solid waste Hg removal
- Early basic activated carbons

Two Decades of Development

Corporate and government investment in R&D has significantly lowered Mercury control costs, leading to:

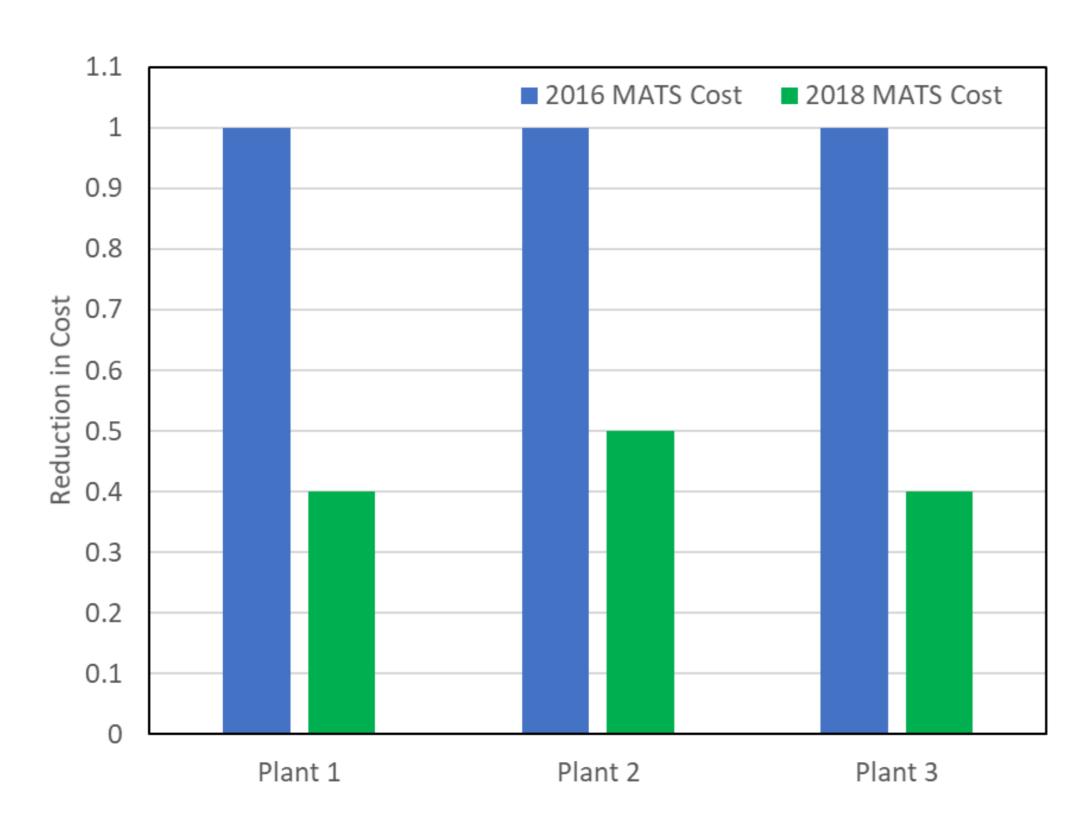
- → Development of new technologies
- → Development of new sorbents
- → More accurate and reliable measurement techniques

Market dynamics have lowered product pricing

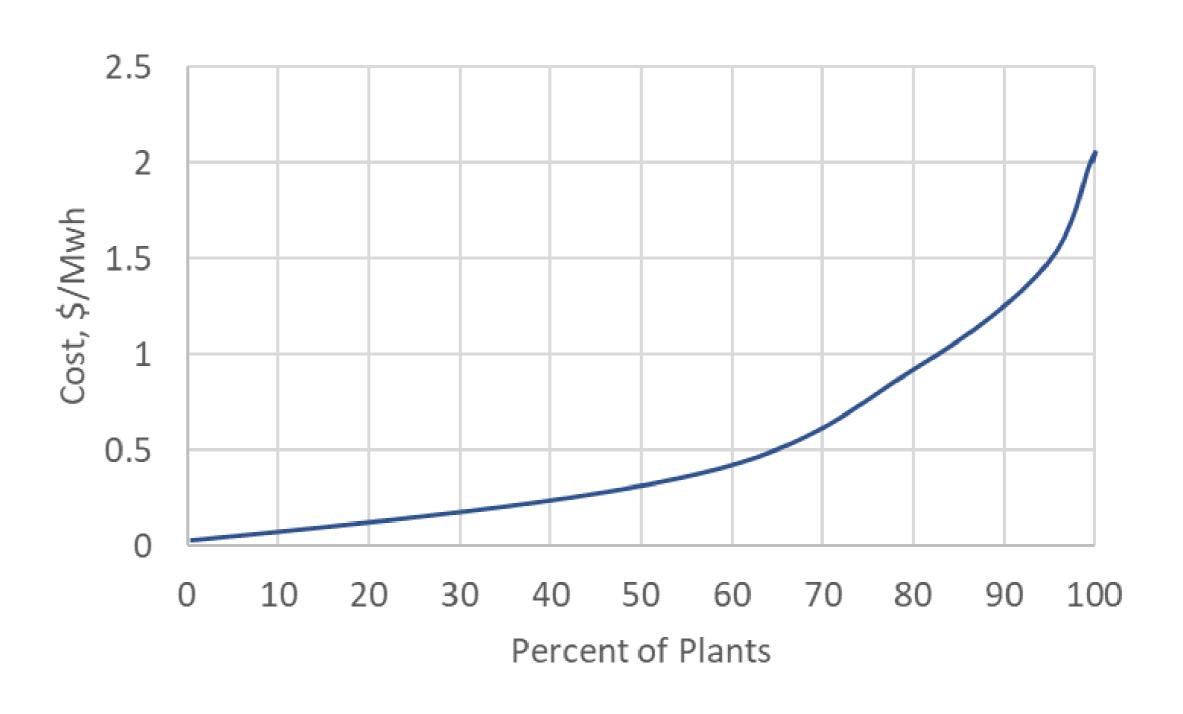


Current 2018 Mercury Air Toxic Control (MATS) Cost

Around 80% of plants are **spending** ***\$1/Mwh or less** in 2018 for Hg control.



Control costs can be much higher (\$2+/Mwh) for challenged plants.



^{*}Based on ME₂C data.

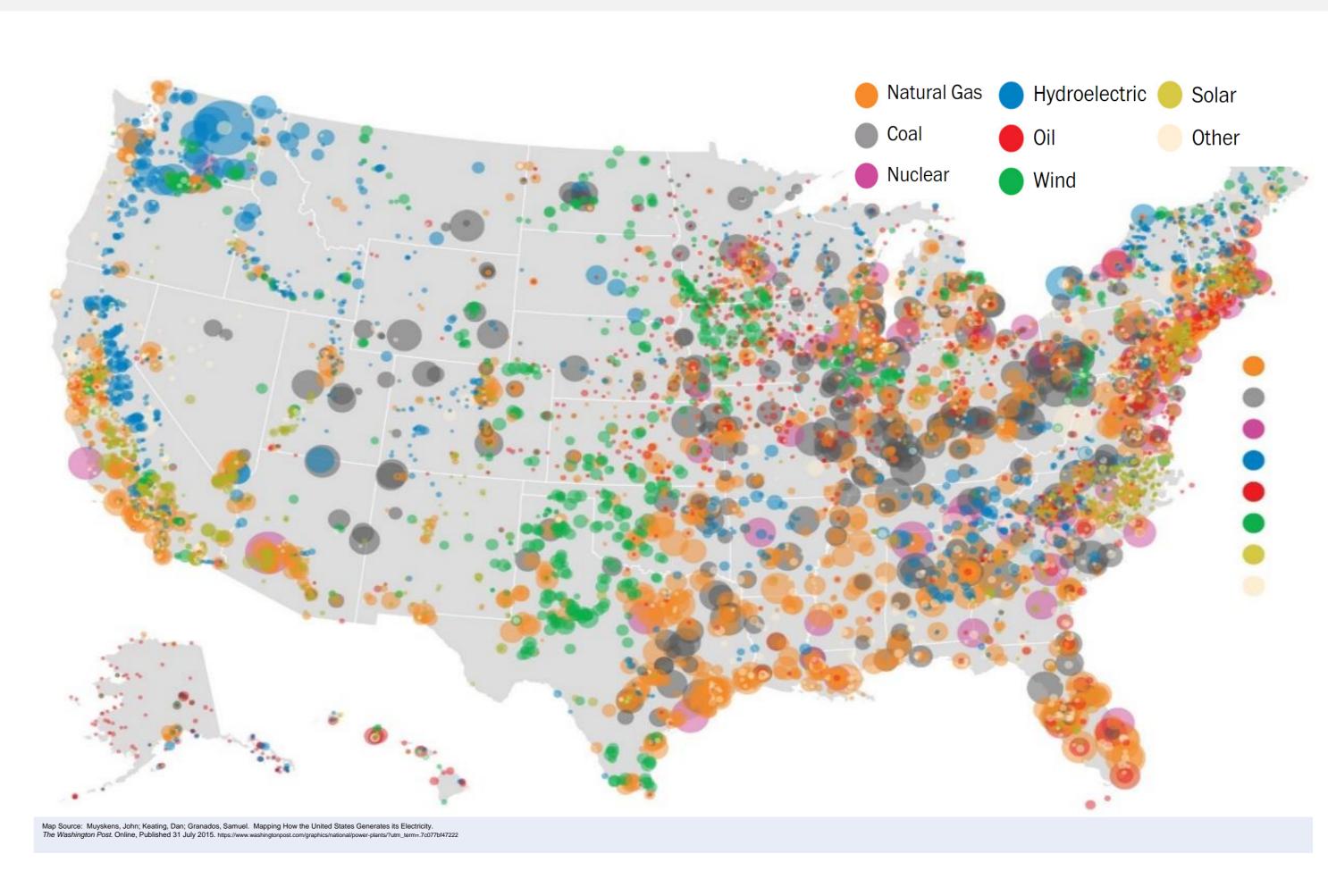
U.S. Coal-fired EGU Market: Hg Regs

- Coal must compete with renewables and natural gas for generation.
- Renewables are dispatched first.
- Long-term low gas prices have changed dispatch orders in utility fleets.
- Increased costs associated with current and pending regulations.

Hg Regulations (Existing Plants)

Coal Type	Hg Limit, Ib/TBtu*	Hg Concentration, μg/dNm3 (@6% O2)**
Lignite	4.0	4 - 5
Subbituminous	1.2	1.2-1.6
Bituminous	1.2	1.2-1.6

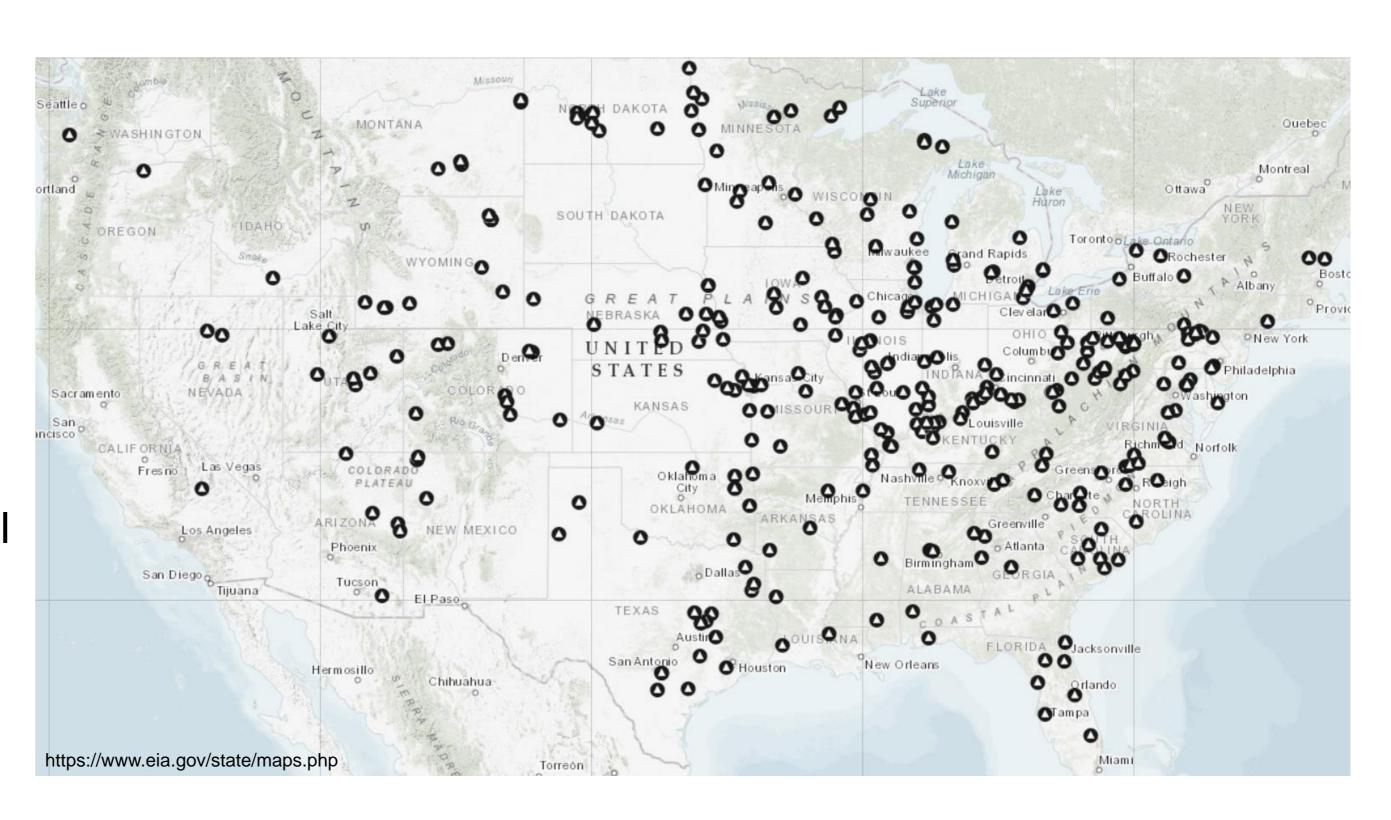
^{*30-}day rolling average for Units greater than 25 Mw



^{**}Approximate, based on typical heat rate

U.S. Coal-fired EGU Market

- 90% of U.S. coal is used for power generation
- US is the 3rd largest producer of coal (661 Millions of Tons)¹
- US exported 63 Millions of Tons of Coal²
- Coal is the most-used source of power in 18 states³
- The U.S. exported 97 million short tons (MMst) of coal in 2017, a 61% increase from 2016. Exports to Asia doubled; Europe remains the largest recipient of US coal.⁴



Innovation & Results Across the Coal Market



Technologies in Use Throughout The Coal-fired Market

Scrubber & SCR Combo

Infrastructure Alternative

- Utilized to achieve high SO_X & NO_X reduction for earlier Clean Air Act regulations
- Large, complex and capital intensive systems with extended plant disruptions
- Hundreds of millions of dollars for a medium EGU
- Modest mercury capture impact
- Requires sorbent add-on technology
- Requires Hg reemission additive

PAC or BAC

Sorbent Alternative

- Effective at reduction levels of 70% or less with minimal material required
- Over 70% of PAC or BAC installations are utilizing ME2C's [SEA] process to optimize cost and effectiveness.
- Above 80% reduction levels, injection rates dramatically increase, causing ash and BOP issues
- Costs can range from \$2M to \$10M per year at 80% to 90% mercury removal

ME₂C's SEA[®] Technology Sorbent Alternative

- Maximum efficiency in use of materials
- Allows for >90% mercury removal, meeting or surpassing new emissions regulations
- Least plant disruption
- Will maintain fly-ash salability
- Most economical, typically 40-50% less than BAC or PAC for O&M, greater savings EGUs

Mercury Control Technologies

Timeline of Two-Part Technologies Development & Commercialization

Toxic Metals® (CATM®) at the University of North Dakota Energy & Environmental Research Center (EERC) was established by the U.S. Environmental Protection Agency to focus national research efforts on trace element emissions.

In 1992, The Center for Air

- ME₂C partnered with EERC to commercialize their technologies, resulting in a decade of growth.
- SEA® patented technologies are field-proven and have been refined during the last 20 years

ME₂C and the EERC begin strategic partnership.

2006

Early
commercialization
of the technology
results in contracts
with two coal units
in the Northwest.

2010

ME₂C commercial development continues with multiple contract renewals across the U.S. fleet
ME₂C completes a licensing deal with Cabot industries and begins full-scale testing across Europe.

2018

1990s-Early 2000s

Initial technology development performed by the EERC and refined in field with numerous demonstrations.

2009

ME₂C and the EERC agree on a broad patent portfolio license to fully commercialize this impressive mercury control technology suite of processes.

2017

ME₂C completes acquisition of the full patent portfolio from the EERC.
Secures 1st international customer.

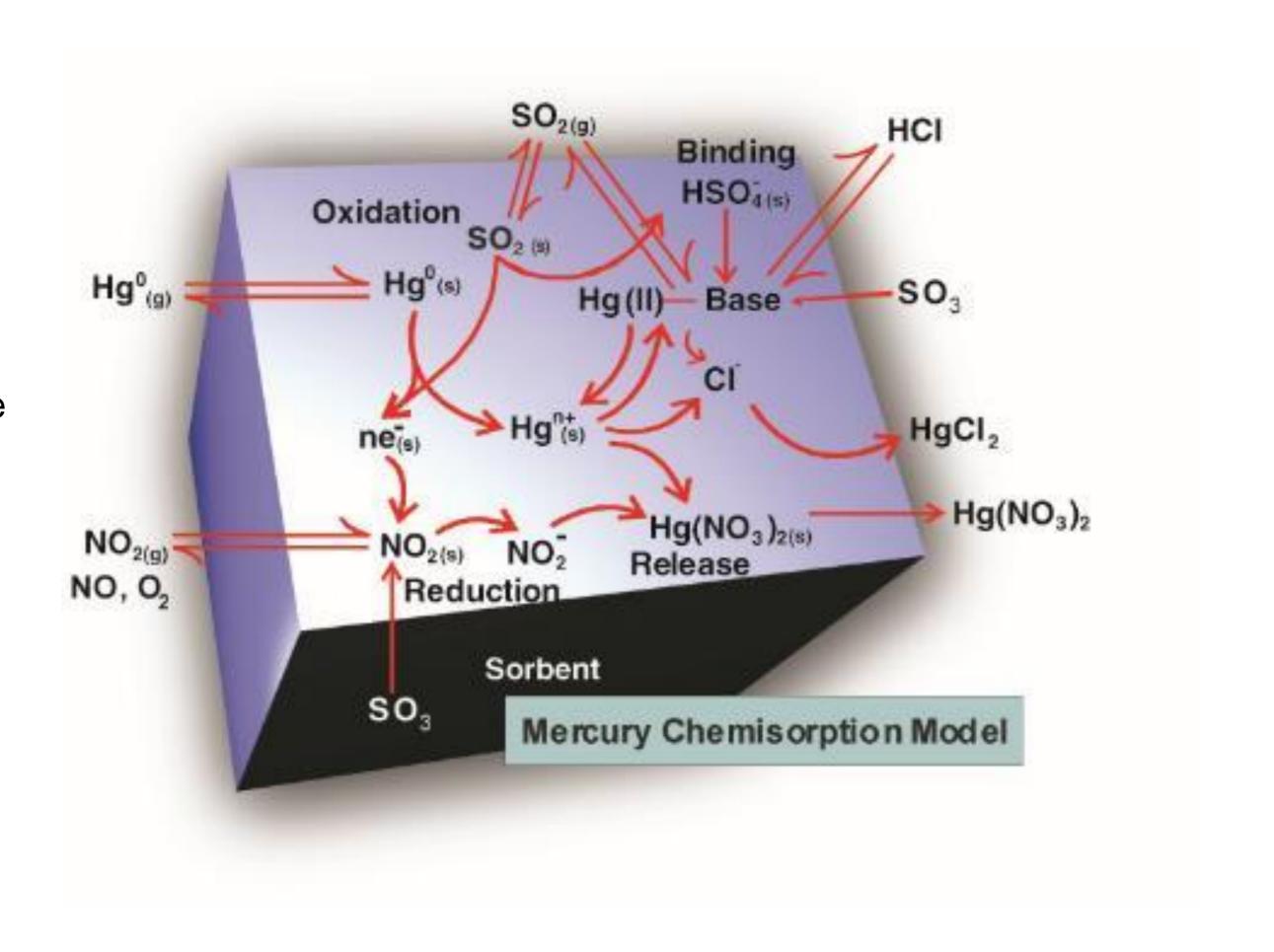
2019

ME₂C's patented suite of technologies increase to 64 global patents.

- Since early 1990s, roughly \$90M spent on research, development & commercialization
- ME₂C patented technologies are international in scope
- ME₂C has contracts with major utility customers across North America
- 70% of the U.S. fleet is using this two-part approach
- The U.S. is currently a leading exporter of proven, effective mercury capture technologies.
 Cabot and ME₂C are commercializing these technologies across Europe

Mercury Control is Complex

- Sorbent interaction model developed at EERC shows complexity.
- Numerous reactions happening at the same time on a given sorbent particle.
- Interactions are further complicated by fuel type, boiler type, flue gas composition, emissions control equipment, and plant operations.



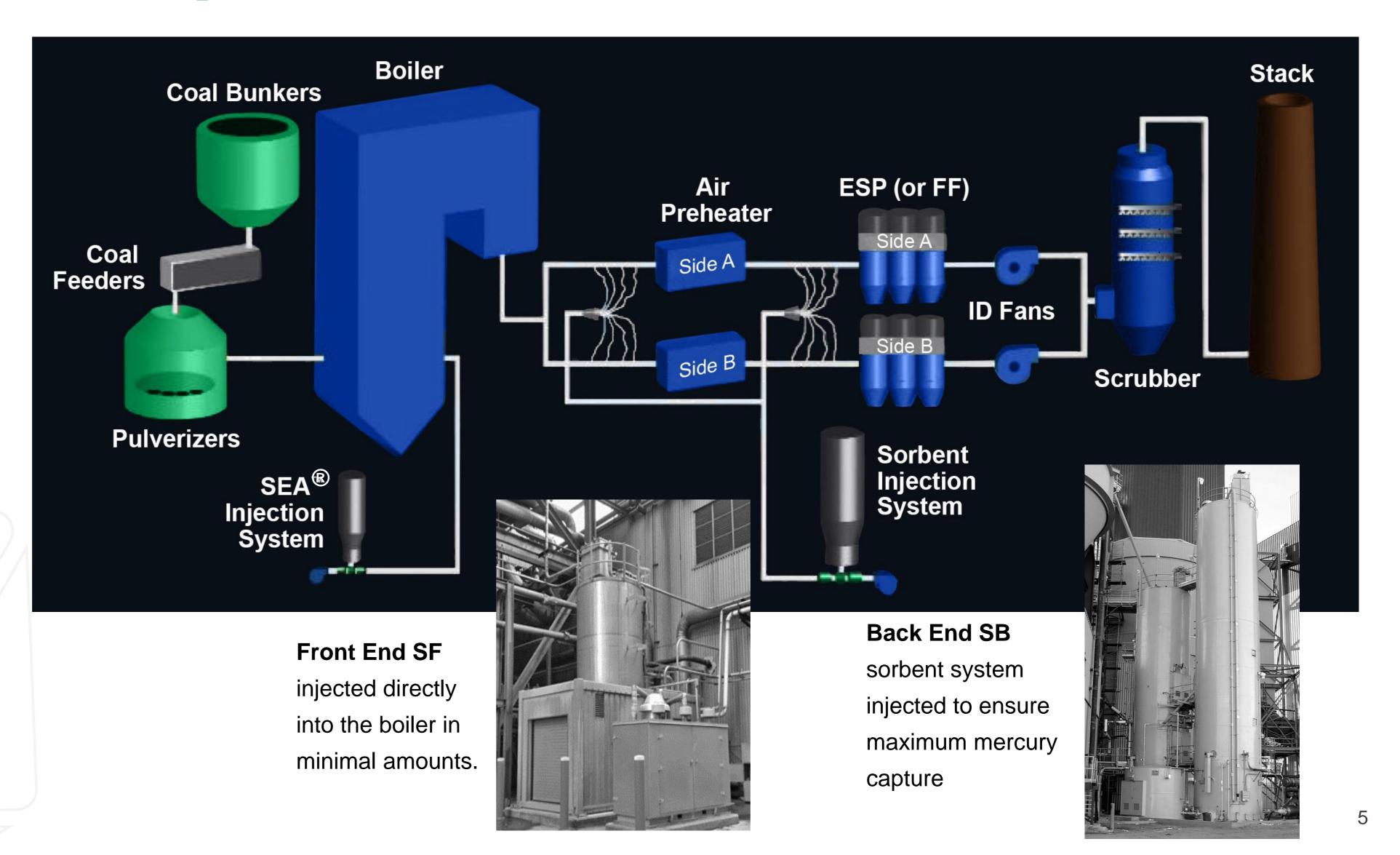
Proven, Commercial Solution

Benefits of a two-part, patented SEA® process:

SEA enhances the back end sorbent's ability to capture mercury by more than 50% and bringing into compliance many boilers that otherwise could not comply with the traditional back end only process

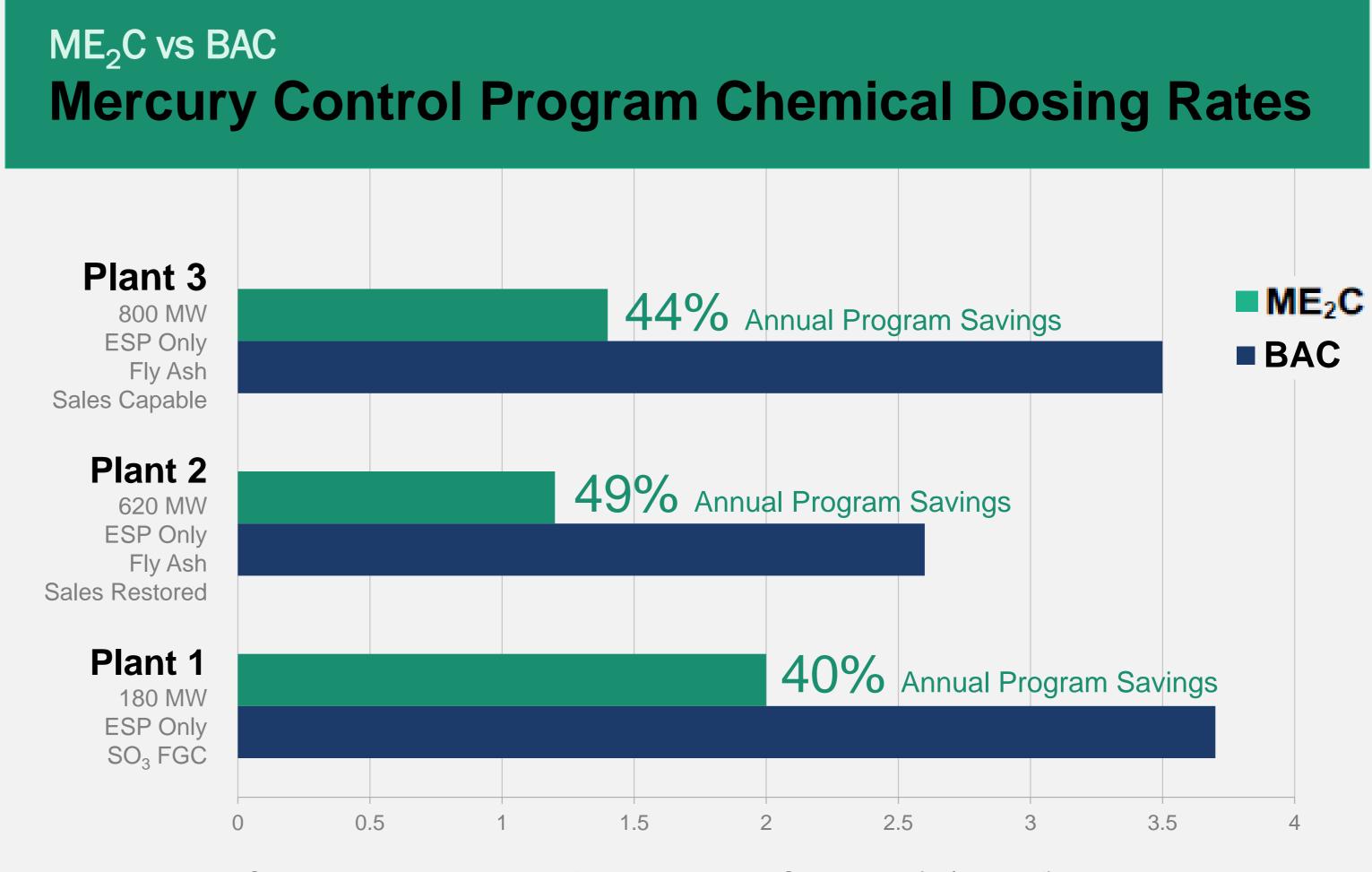


ME₂C's Patented SEA® Optimizes & Maximizes Sorbent Technology



Better Solution. Lower Cost.

ME₂C's Competitive Edge
Plant cost savings are generally
a minimum of 30% and in most
cases around 50%—while
maintaining capture rate at
greater than 90%.



Chemical Injection for Mercury Control (#/*Macf)



Savings Compared to Other Technologies

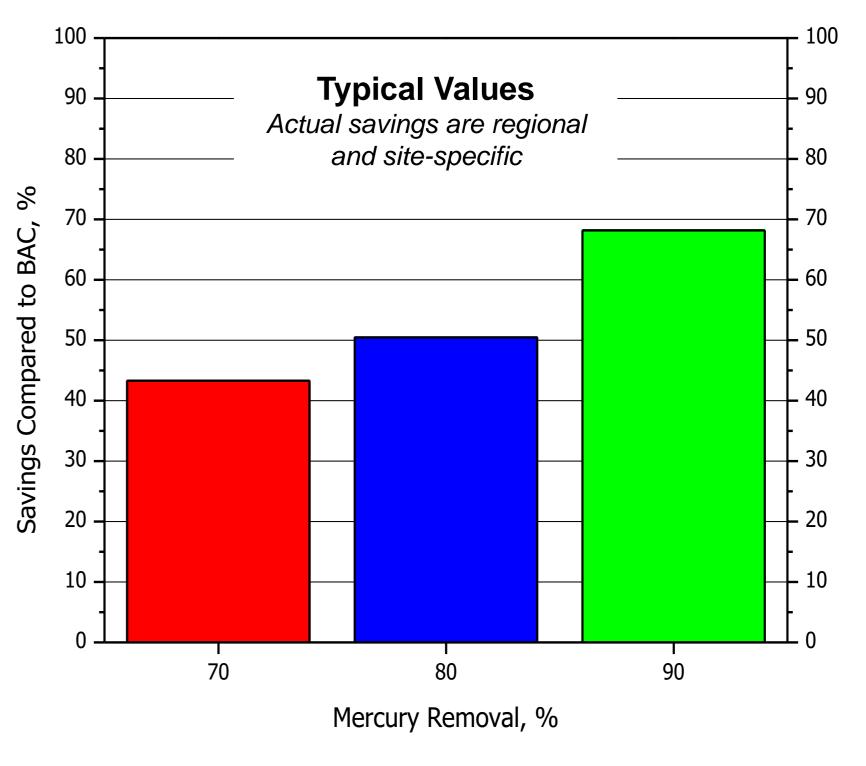
Factors Impacting Mercury Capture Control & Costs

Technology Choice
Technology Material
Technology Confidence

Fuel Blending
Unit Operations
Instrumentation

Injection System Performance
Optimization
Personnel Commitment

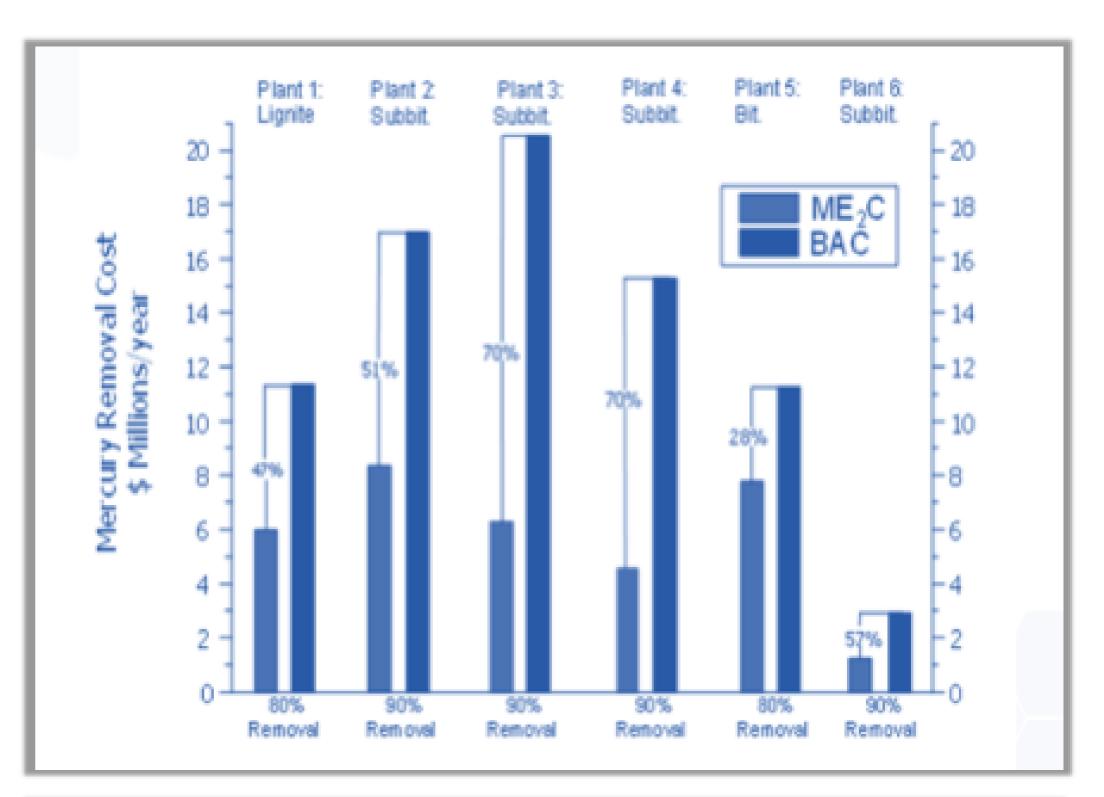
Two-Part, SEA® Technology Savings over BAC

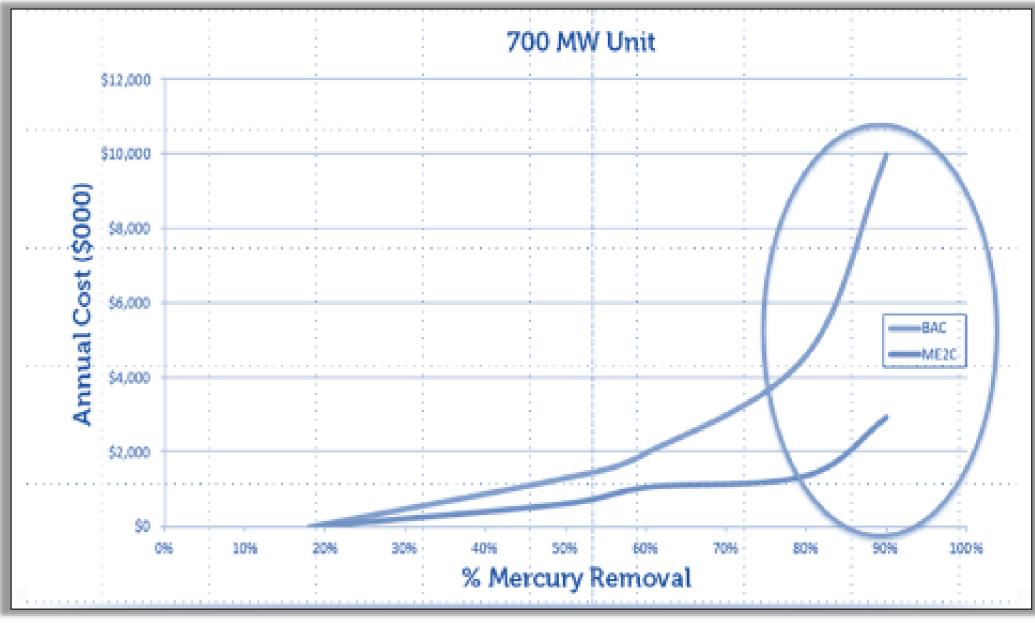


BETTER SOLUTION + LOWER COST = SUPERIOR PRODUCT

ME₂C focuses on the maximum efficiency in the use of sorbent materials. As the level of mercury capture escalates, so does the intensity of the process, as mercury emissions are measured in parts-per-trillion.

Across numerous demonstrations of the SEA® Technology program, ME₂C's cost advantage at 80% and 90% capture rates exceeded 30%, and in many cases, was well over 50%. Primary costeffectiveness is just one facet of the ME₂C value proposition.





Why Over 50% of U.S. Utilities Choose the Two-Part, SEA® Mercury Emissions Capture Approach

MATS Compliant

Guaranteed and proven to remove >90% of mercury.

Maximizes Plant Output

EGU's can operate at full generating capacity without derate due to MATS or other compliance challenges, which can be experienced with competing technologies.

Dynamic, Turnkey Mercury Control

Product customization with minimal to no downtime during conversion to ME₂C.

Maximizes Efficiency

ME₂C process minimizes sorbent material use (up to 50% less than competitors) with maximum results, enabling boilers to avoid ESP overloading, backend corrosion and the degradation of fly-ash.

Cost-Effective Solution

Low upfront capital equipment costs with meaningful future operating cost savings and efficiencies over competing solutions.

Fly-Ash Income Advantage

Fly-ash is a by-product of coal combustion that is sold to cement manufacturers worldwide. Competing solutions often render the fly-ash unusable; however, ME₂C preserves the fly-ash integrity.

Coal's Global Market & Expansion

U.S. Exports Leading Mercury Technologies Across the EU & Asia



Coal's Global Market & Expansion

U.S. Exportation of Leading Mercury Emissions Capture Technologies

- 140 Nations signed a global treaty to eradicate mercury emissions from air and water in October 2013 under the Minamata Convention
- ME₂C expects Europe to become a significant opportunity by 2021 with testing to commence in 2018, recent Cabot agreement validates this expectation
- Asia will follow with commercialization by 2022 and represents 6x-8x
 the size of the U.S. Market
- Full-scale demonstrations are currently underway across Europe.
- The expertise of our staff and R&D partners positions ME₂C as a global leader in mercury control and other regulated gases.
- Technologies' expansion into China and South Asia is currently under discussion with Asian partners.

"In response to mandated government regulations, the USA is one of the leading countries in the world today in the field of mercury emissions capture and control...

ME₂C is actively working to export these effective 'born in America' coal technologies across other continents to improve coal emissions worldwide."

Richard MacPherson, CEO, ME₂C



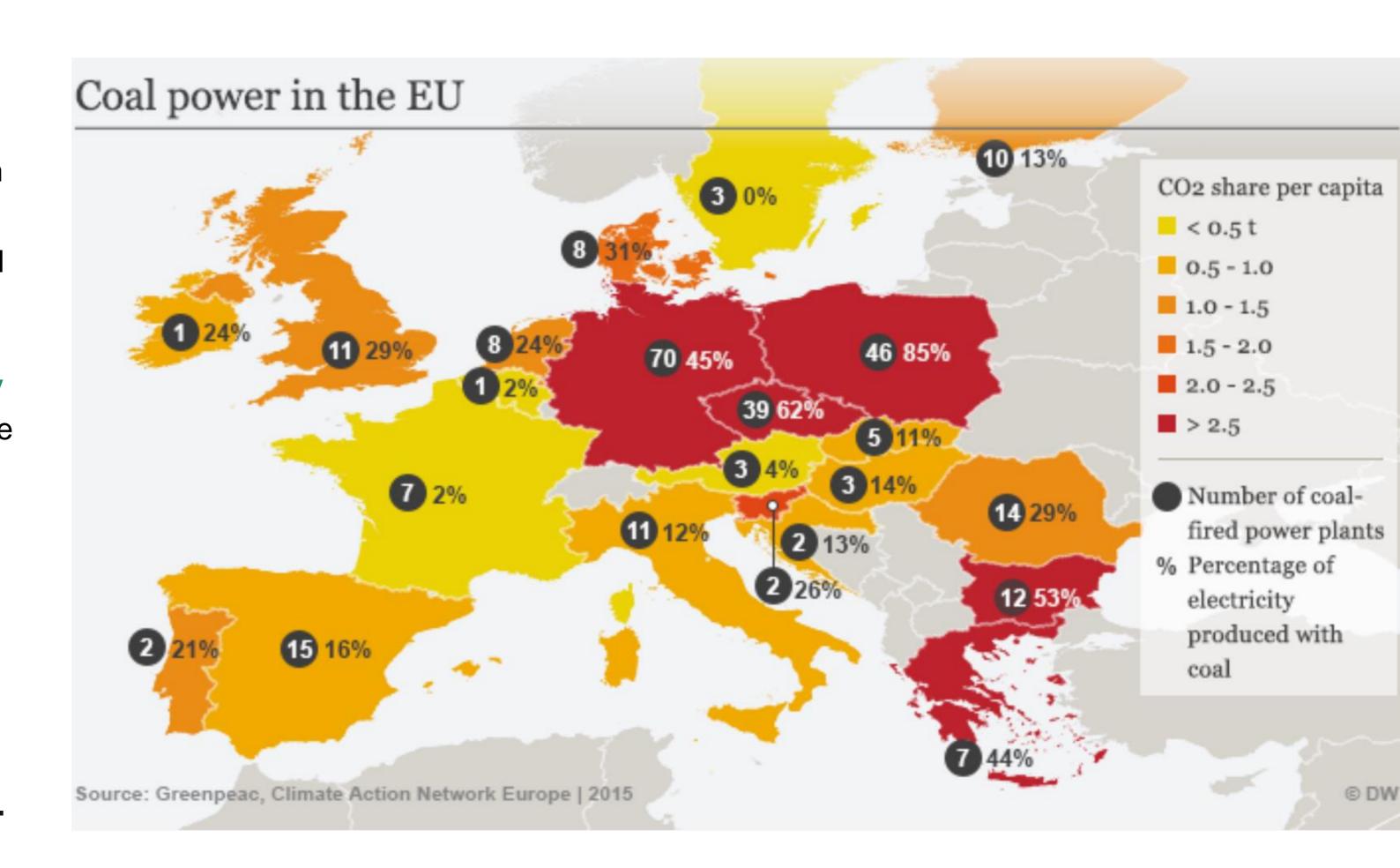
Europe's Coal-fired Industry

- Europe has approximately 160GW of coal capacity
- Europe's growing coal market is currently more than half of the U.S. capacity of 279GW
- Germany and Poland currently have the largest coal fleets

Europe's Current Mercury Capture Technology

Currently, 2/3 of Europe's coal-fired units use Wet Flue Gas Desulfurization (WFGD) for mercury emissions capture

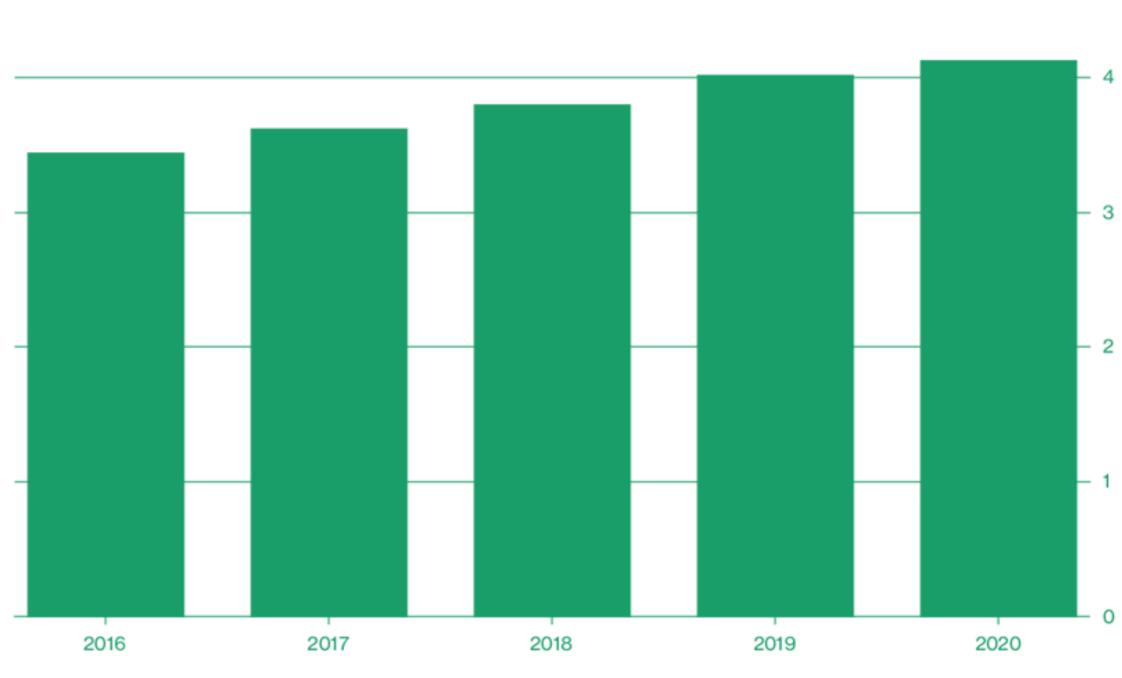
- 914 Boilers in Eastern Europe; 538 Boilers in Poland
- 85% of Power from Coal
- 2/3 of Plants are 30+ years old.
- 30 New Plants to be constructed through 2070.



China, the world's largest coal producer, continues to increase coal-fired power by more than 25% through 2020

- China's current coal-fired power (935,472 MW) and will increase by 259 GW (growing by nearly the size of the entire U.S. at 266 GW).
- According to a 2018 report by Coalswarm, a coal research and advocacy group, China is in the midst of a five-year growth plan that began in 2016 and culminates in 2020.¹



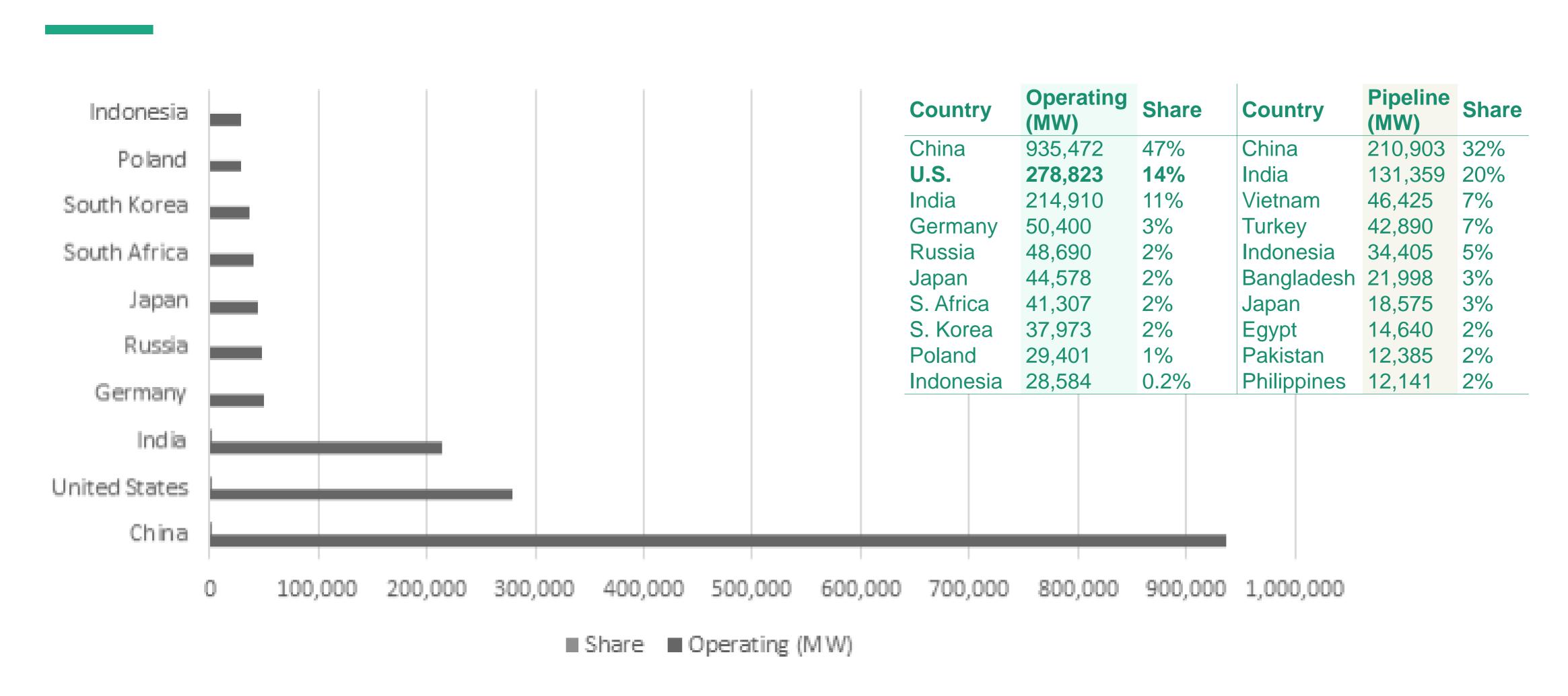


5B tons/year

Note: 2018-2020 figures are estimates

Data: Wood Mackenzie; graphic by Bloomberg Businessweek

The World's Top 10 Coal-Powered Countries



Coal's Global Market & Expansion

U.S. Exports Leading Mercury Capture Technologies Across Europe





- ME₂C entered into a licensing agreement in 2018 with Cabot Corporation (NSYE: CBT) representing a significant long-term opportunity across Europe
- Cabot leveraging ME₂C's unique IP portfolio and team expected to result in accelerated growth for both entities
- European market is at least double the size of the domestic market with 1,384 coal-fired electric generating units (EGUs)
- European legislation regarding mercury capture expected to be in effect by
 2021
- Initial demonstrations currently underway in leading coal-powered countries





Key Takeaways

SEA® **Technology Advancement.** Two-Part, SEA® technologies have been developed and advanced over the last 20 years. Successfully operating at numerous plants throughout North America. Providing significant savings and mercury emissions capture to 70% of the U.S. coal fleet.

SEA® Technology Effectiveness. Mercury removal of greater than 90-95%.

SEA® Technology Adaptability. Flexible and tunable technology platform that can adjust to changes in load, fuel, and operations.

SEA® Technology Impacts. Minimal-to-no impacts on plant and operations.

SEA® Technology Cost. Has shown to be among the lowest cost Hg control solution.

SEA® Technology Availability. Provided by Cabot-ME₂C in Europe.

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