



Energy that Inspires

Jim Hearing, director, operations standardization

Southern States Energy Board

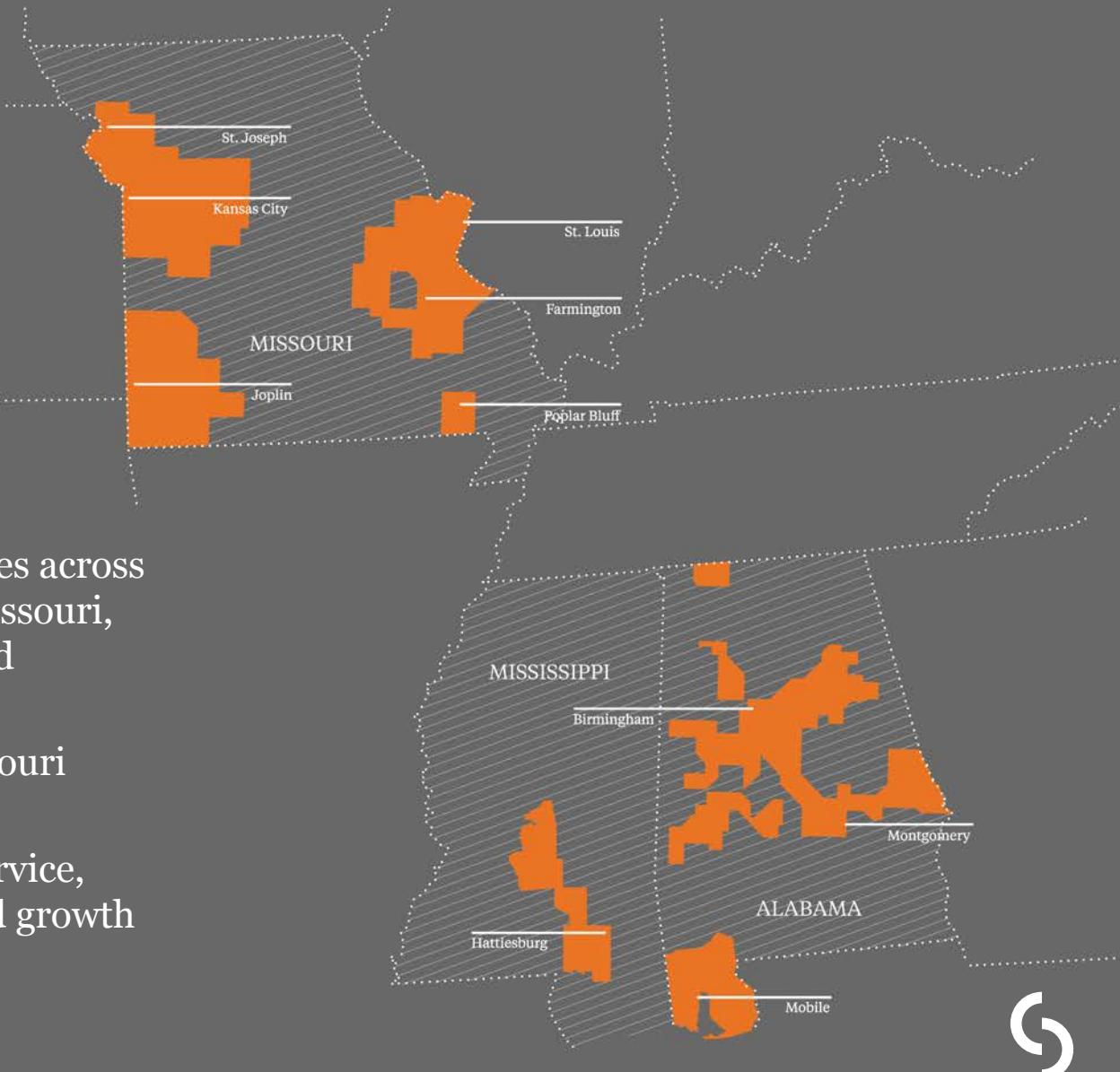
July 21, 2018



We believe energy exists to help people.

To enrich their lives, grow their businesses, advance their communities. It's a simple idea, but one that's at the heart of our business.

- We operate five gas companies across Alabama, Mississippi and Missouri, serving 1.7 million homes and businesses
- Largest gas company in Missouri and Alabama
- Focus on safe and reliable service, community development and growth





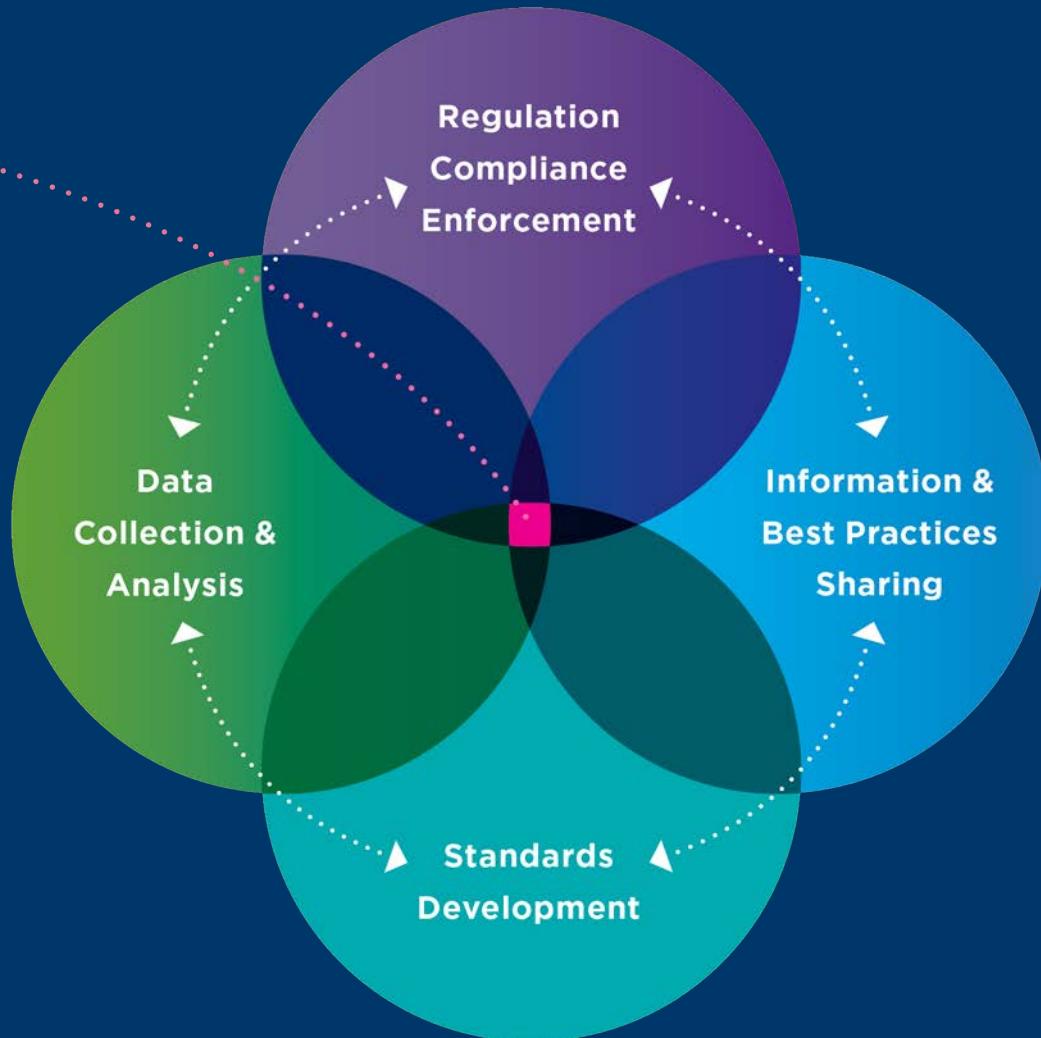
Safe & reliable

Safety is the core value for the natural gas distribution and transmission industry.



Safest energy-delivery system in America

The natural gas industry has a long-standing record of providing natural gas service safely and effectively to more than 177 million Americans and is dedicated to the continued enhancement of pipeline safety.





Pipelines bring opportunity

- There are pockets of this country that do not have access to natural gas.
- Gas utilities are working with energy planners, regulators and policymakers to bring natural gas — and the comfort and savings it delivers — to these new customers.



*An interstate natural gas pipeline construction or expansion project takes an average of about **three years** from the time it is first announced until the new pipe is placed in service.*



Investing in pipelines and storage

- Progressing on Spire STL Pipeline
 - Targeting 2019 in-service date and investment of \$190 - \$210 million
- Integration of newly acquired storage facility well underway
 - Enhancing operating performance and investing to expand capacity



Ryckman Creek Resources in Evanston, Wyoming

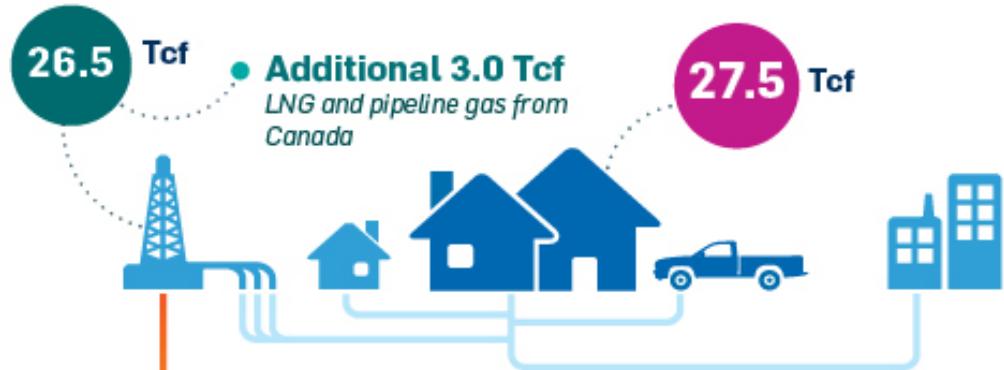


And then there was abundance

The estimated future supply of natural gas (reserves plus resources) in the U.S. stood at 3,141 Tcf at year-end 2016 — enough natural gas to meet America's diverse energy needs for more than 100 years. The estimated future supply more than doubled for the period 1990-2016.

Production

Volume of gas produced from proved reserves



Consumption

Volume consumed by all users

Reserves

Known quantities of gas associated with wells drilled, completed and producing

Potential Resources

Technically recoverable sources of gas not yet discovered

2,817 Tcf
(Trillion Cubic Feet)



Innovation Across the Energy Value Chain



Expanding the supply of
affordable energy

Ensuring a safe and
reliable energy delivery
infrastructure

Developing technology
for the efficient
use of energy
resources

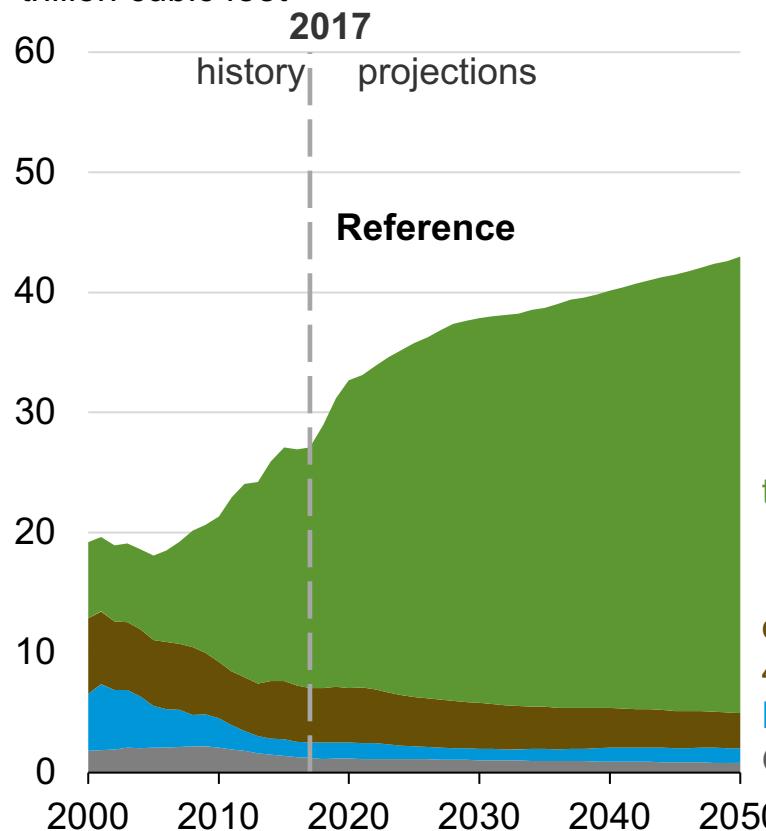
- Reducing Carbon Emissions to the Environment
- Supporting Sustainable Economic Growth



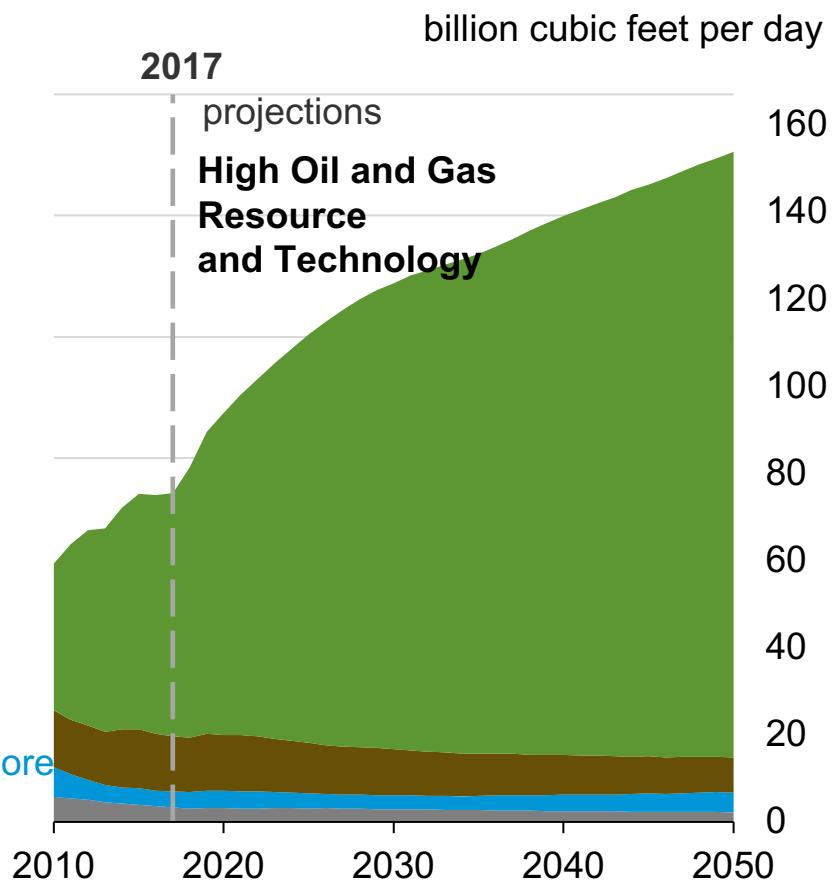
Increased U.S. natural gas production is the result of continued development of shale gas and tight oil plays

Natural gas production by type

trillion cubic feet



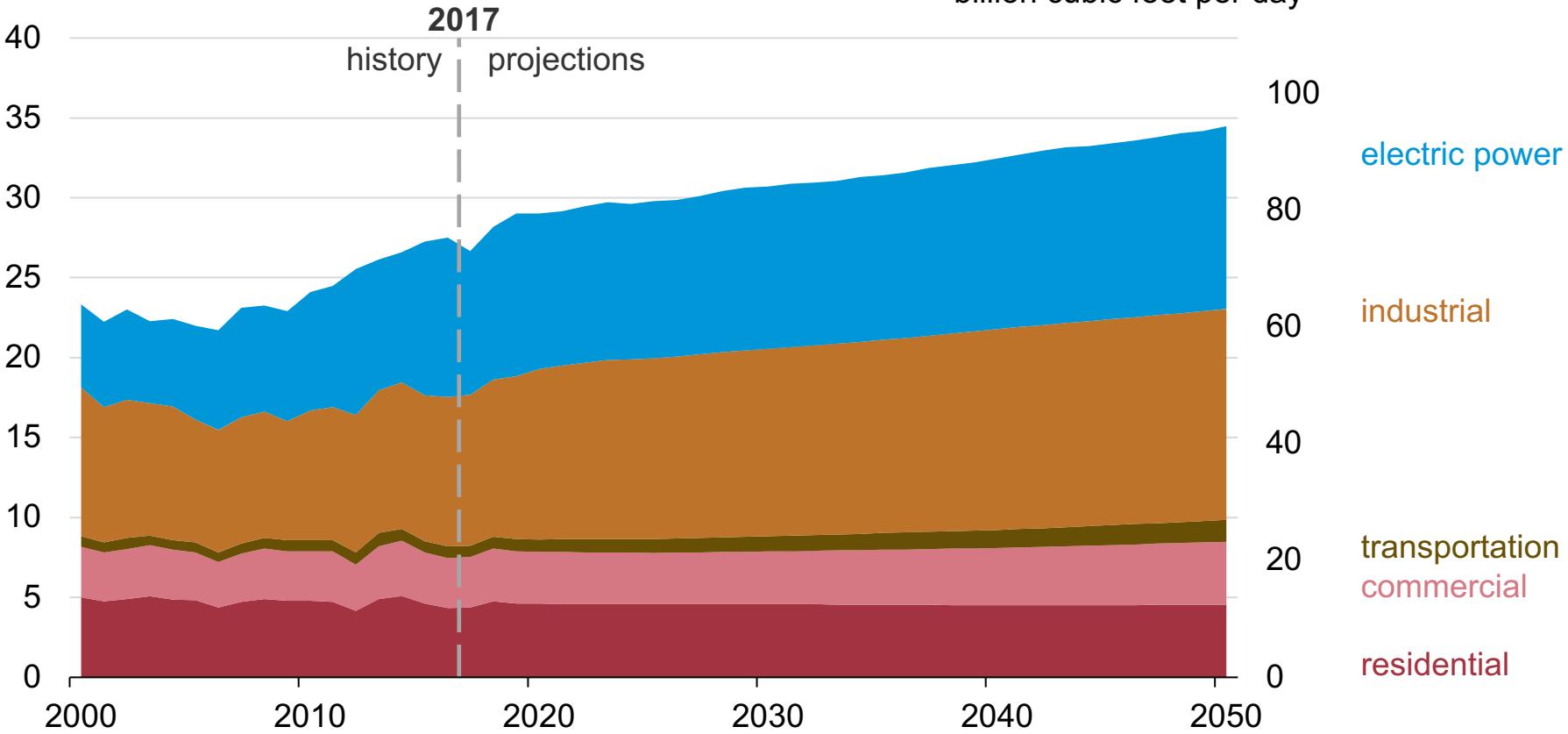
Note: Other includes Alaska and coalbed methane



Industrial and electric power demand drives natural gas consumption growth

Natural gas consumption by sector

trillion cubic feet



Nationwide savings

Low domestic natural gas prices have led to savings of almost \$50 billion for customers who have used natural gas for heating, cooking and clothes drying over the past four years.

Natural gas: Stable and affordable prices well into the future!



Clean, efficient choice

Direct use, which can cut carbon emissions nearly in half, refers to natural gas consumed directly in appliances for heating and cooling, water heating, cooking and clothes drying.



Consumers can immediately save on their monthly utility bills through converting their households to natural gas.

Direct use of natural gas

The direct use of natural gas in America's homes and businesses maintains about 92% of its usable energy, and a household with natural gas versus all-electric appliances produces 37% lower greenhouse gas emissions.

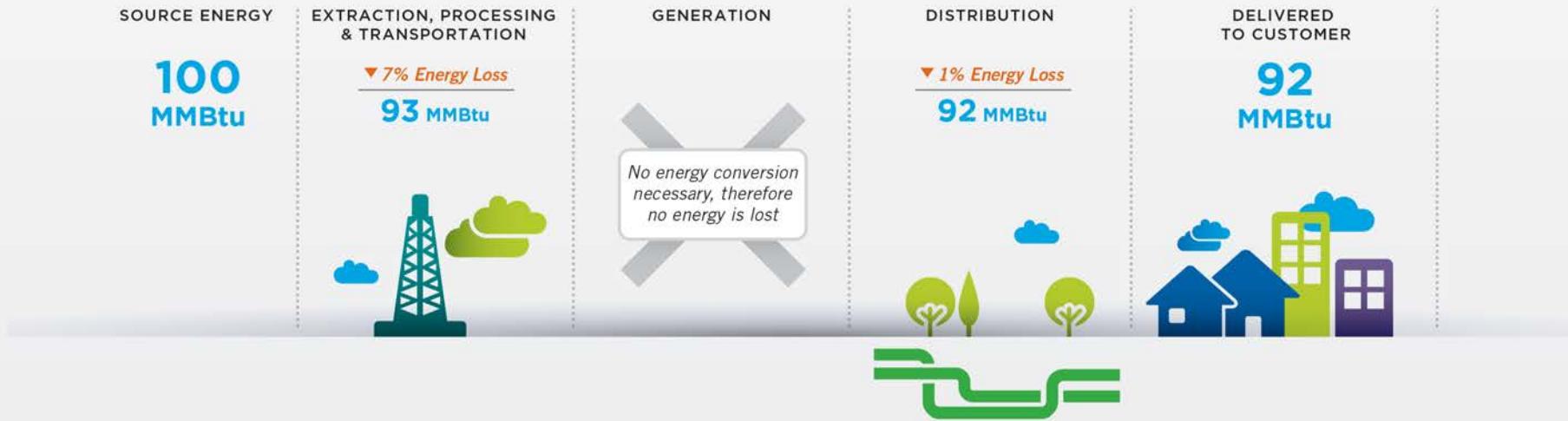
Converting to electricity

Converting natural gas or any other fossil fuel into electricity to power comparable electric end-use products only maintains 32% of usable energy.

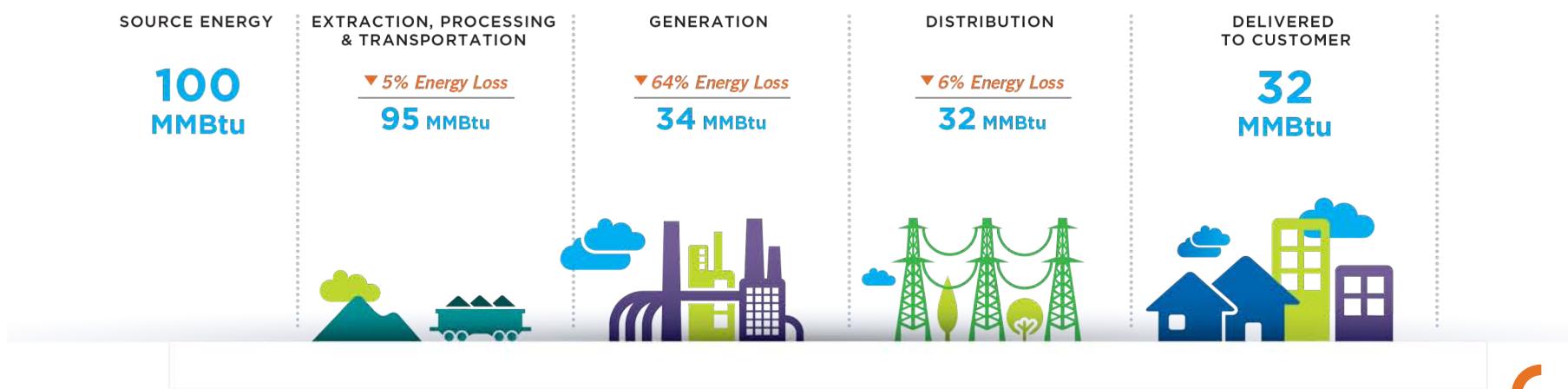


Direct use of natural gas

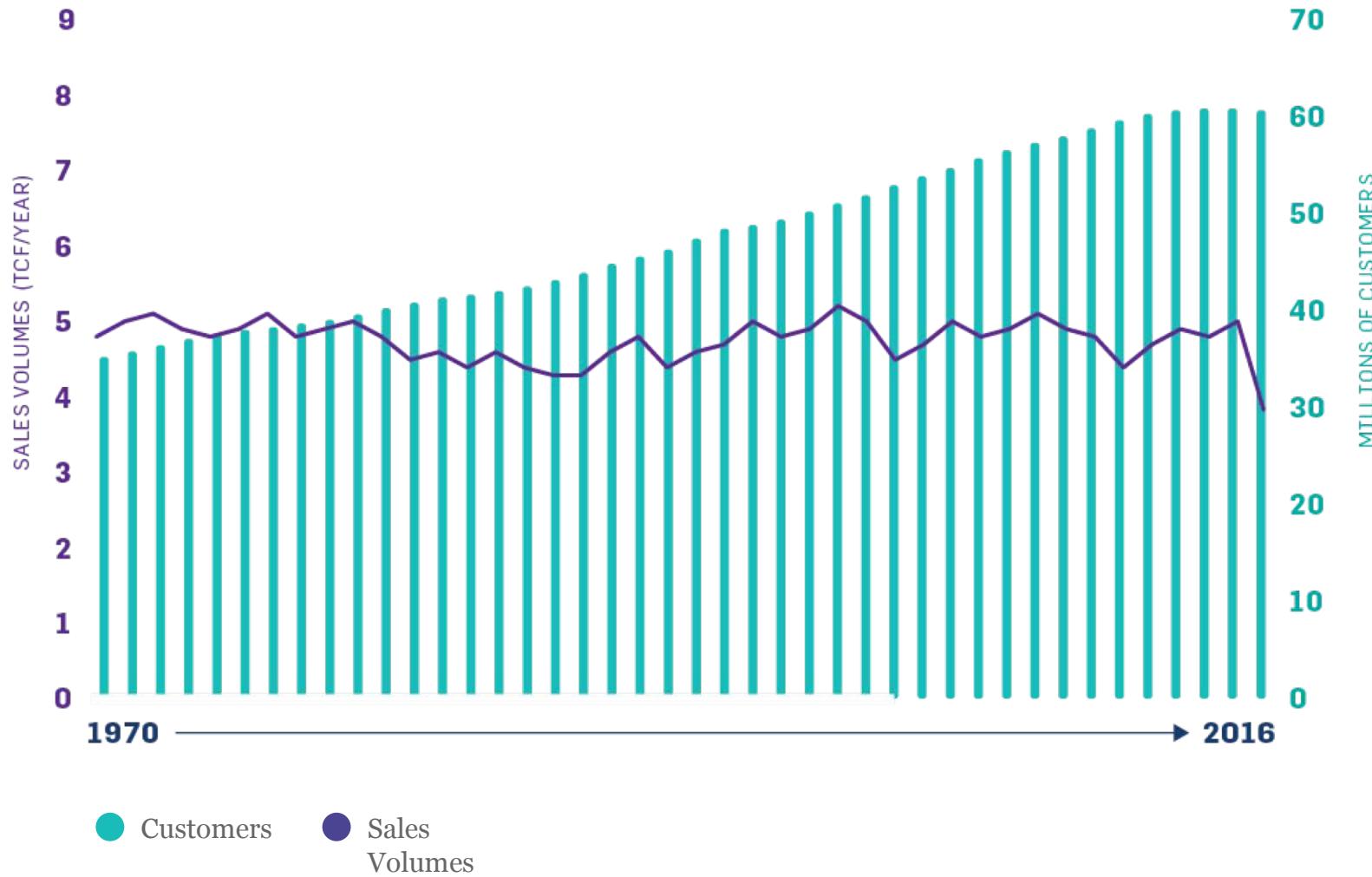
Natural gas



Electricity



RESIDENTIAL NATURAL GAS USE: An Efficiency Success Story



New and emerging end-use technologies

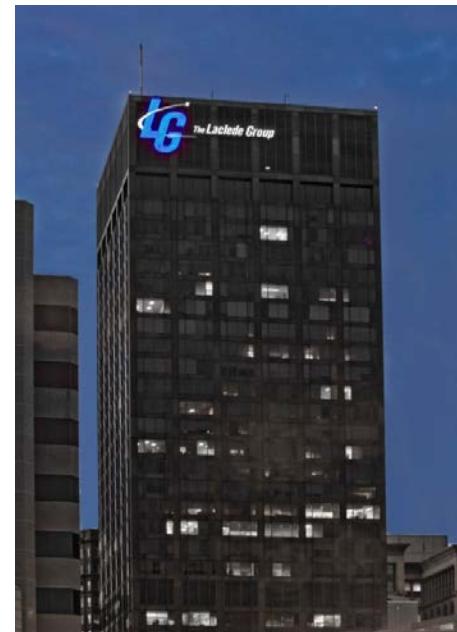
Combined heat and power technologies

Combined heat and power (CHP) can generate electricity and capture useful heat simultaneously to increase the overall efficiency of an energy system, providing significant energy savings and carbon emissions benefits.

Natural gas is the preferred fuel choice for CHP systems that reliably serve the energy needs of commercial and industrial facilities at costs up to 50% less than traditional, separate production of electricity and heat.

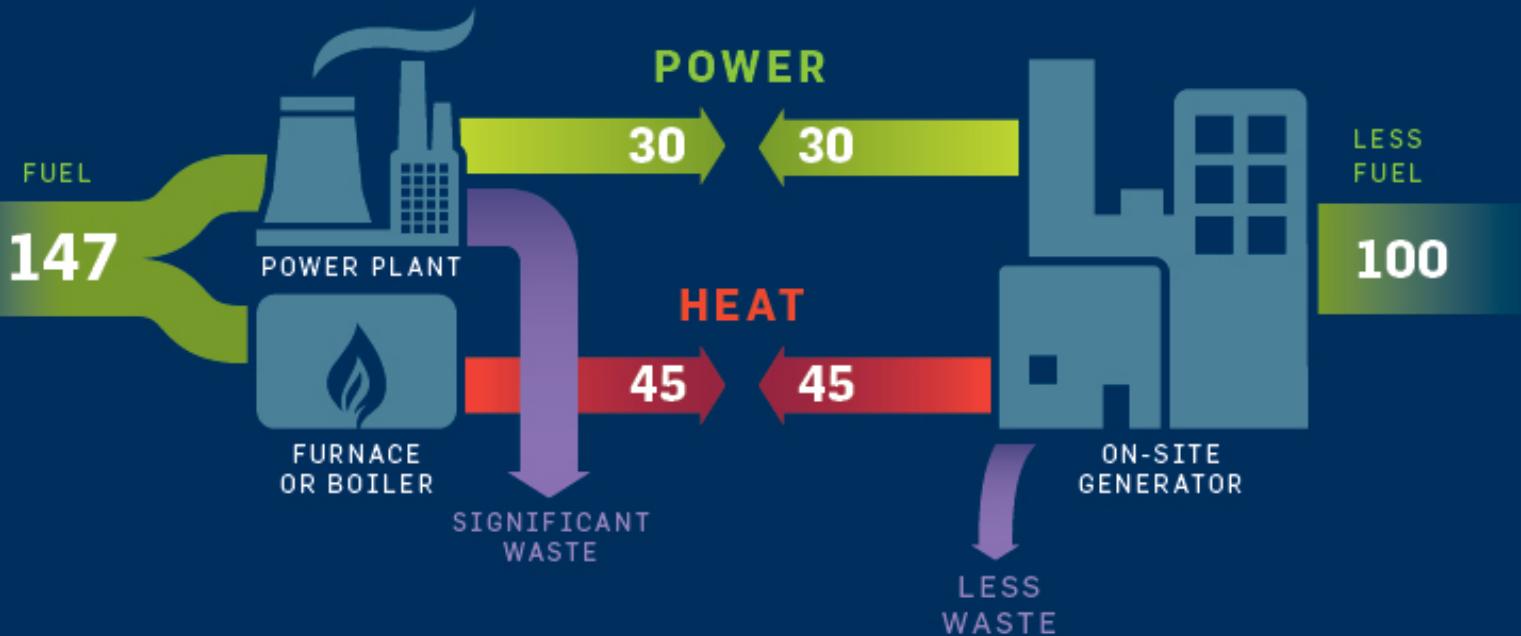


720 Olive building in St. Louis, Missouri – 4.3 MW plant



Separate Production of Electricity and Heat

TOTAL EFFICIENCY
51%



Combined Heat and Power Systems

TOTAL EFFICIENCY
75%

Case study: St. Vincent's Chilton Hospital

- Located on I-65 North halfway between Birmingham and the Montgomery
- 30-bed acute care facility
- Advanced energy systems



Capstone Turbines

- 2 capstone turbines
- 65 kw turbine
- Power used within facility
- Turbine exhaust powers absorption chiller



Trane Thermmax Chiller



Microturbines and fuel cells

Microturbines

- Small, lightweight electricity generators; known for installation flexibility
- Able to serve larger loads with multiple units
- Low emissions



Fuel Cells

- Convert hydrogen into electricity, producing recoverable heat (hot water) as a byproduct
- Produces no pollutants
- No moving parts – low noise
- Extremely high fuel efficiencies



Transportation

Natural gas is the cleanest alternative transportation fuel available and can offer long-term cost savings, contribute to greater use of American energy and greater energy security.

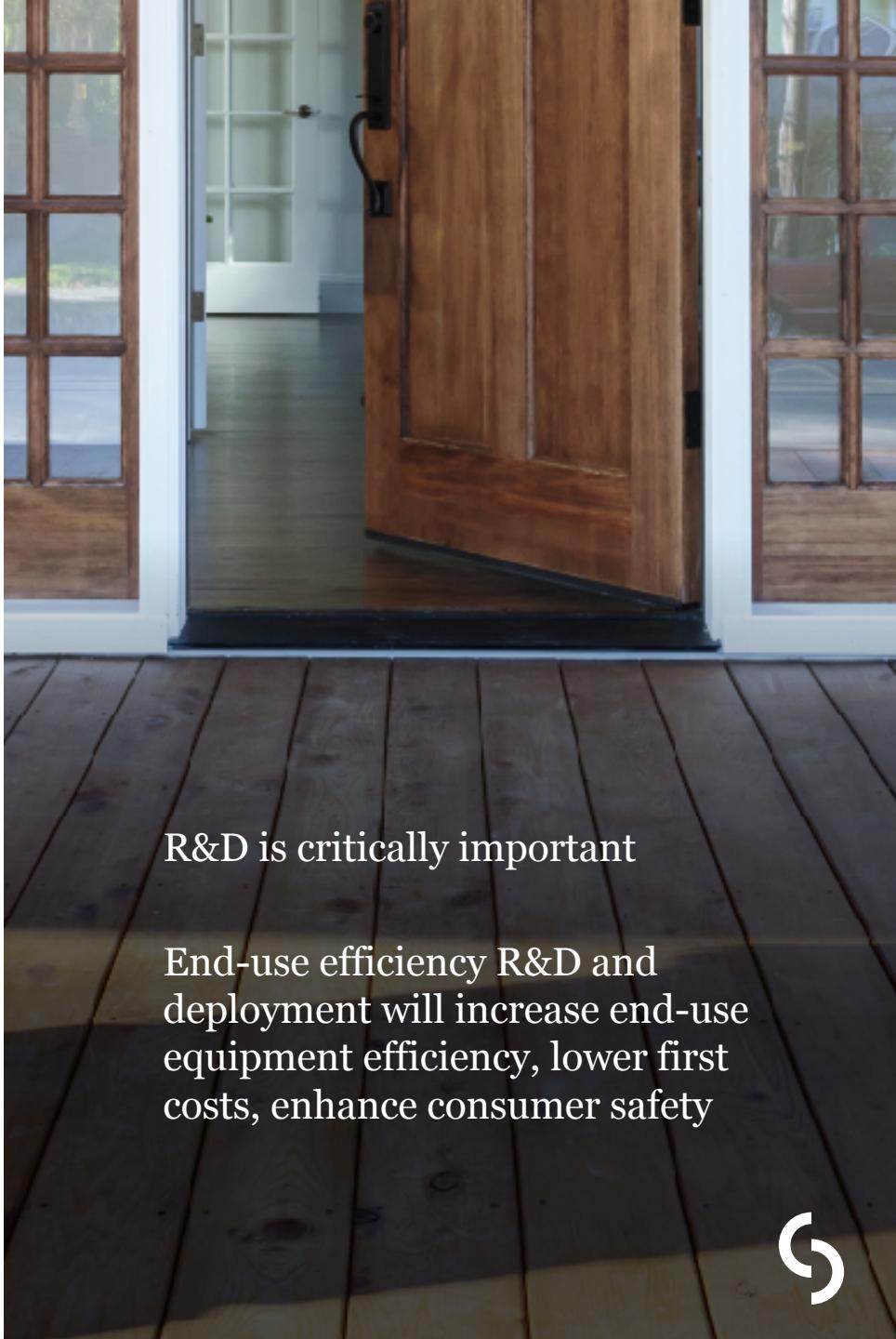


Natural gas-powered vehicles produce **20% to 30%** fewer tailpipe emissions than today's gasoline vehicles.



Research and development: Natural gas end-use technologies

- Micro – Combined heat and power
 - Reciprocating engines
 - Fuel cells
- Gas-fired VRF heat pumps
- Desiccant dehumidification
- Integrated air and water rooftop units (RTUs)
- Condensing RTUs
- Hybrid gas – Solar domestic hot water
- Cambridge direct-fired heater
- Forced air combi-systems
- Gas heat pump hot water heater
- And much more ...



R&D is critically important

End-use efficiency R&D and deployment will increase end-use equipment efficiency, lower first costs, enhance consumer safety



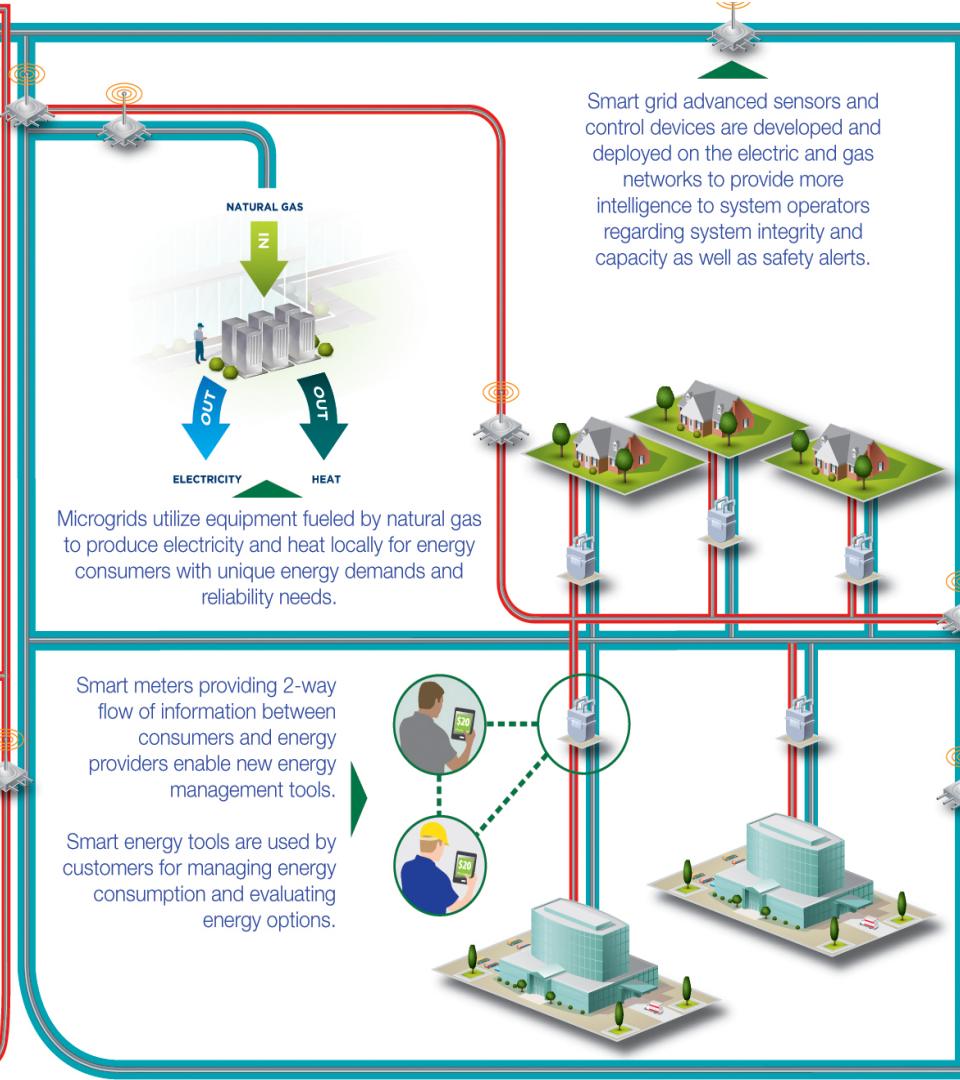
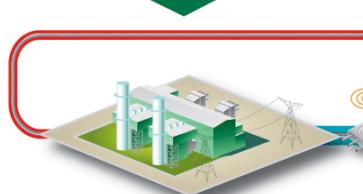
A smarter energy future: Utilizing natural gas



Clean natural gas is utilized as a primary fuel source for traditional electric generation plants meeting a large percentage of the nation's electricity demand.

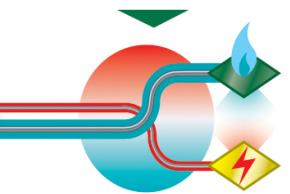
Electricity Grid
Natural Gas Pipeline

Smart grid technologies provide timely intelligence to system operators to know when to utilize fast ramp-up generation units fueled by natural gas to overcome the intermittency challenges of renewable electricity sources.



Production companies extract and inject natural gas into the nation's pipeline infrastructure (2.4 million miles of transmission and distribution pipeline).

Smart energy technology provides greater intelligence on energy supply and demand to help integrate and improve the efficiency and reliability of the natural gas and electric systems.



We're bringing people and energy together in ways that enrich the lives of those we serve and add value for our stakeholders.

