This presentation includes forward-looking statements. Actual future conditions (including economic conditions, energy demand, and energy supply) could differ materially due to changes in technology, the development of new supply sources, political events, demographic changes, and other factors discussed herein (and in Item 1A of ExxonMobil’s latest report on Form 10-K or information set forth under “Factors affecting future results” on the “Investors” page of our website at www.exxonmobil.com). This material is not to be reproduced without the permission of Exxon Mobil Corporation.
ExxonMobil has a more than 125-year history
Who we are, what we do
We produce and deliver energy

with **safety and integrity, discipline and ingenuity**, and a commitment to good **corporate citizenship**.
An industry leader in core businesses

- Presence on **six continents** and in **47 countries**
- Nearly **75,000** employees
- **Three** main businesses
  - Upstream
  - Downstream
  - Chemical
Upstream — our corporation’s structure

Exploration — Identify, pursue, capture, and evaluate all high-quality exploration opportunities

Development — Develop safe, cost-effective facilities for oil and gas fields identified by Exploration

Production — Oil and gas fields put into production
Upstream — our corporation’s structure

Gas & Power Marketing
Supports the capture of natural gas opportunities and positions our company to deliver these supplies to market.

Upstream Research Company
Develops technologies and solutions for the Upstream.

Upstream Ventures
Coordinates activity related to the pursuit and capture of discovered resources.
Upstream — our corporation’s structure

XTO Energy

In 2010, ExxonMobil acquired XTO Energy and became the leading producer of natural gas in the U.S.
XTO Organization

- **Western Division**
  - Denver, CO

- **Permian Division**
  - Midland, TX

- **Mid-Continent Division**
  - Oklahoma City, OK

- **Appalachia Division**
  - Warrendale, PA

- **Eastern Division**
  - Tyler, TX

- **Headquarters**
  - Fort Worth, TX

- **Fort Worth Division**
  - Fort Worth, TX

- **Western Canada Division**
  - Calgary, Alberta
Downstream — our corporation’s structure

Refining & Supply — Efficient network to provide clean fuels, lubricants, and other high-value products

Fuels, Lubricants & Specialties Marketing — High-quality products sold to customers around the world

Research & Engineering — Corporate strategic research, product research and development
Chemical – our corporation’s structure

- Produce
- Supply/transport
- Research
- Develop
- Market chemical products
Safety and operations integrity are of the utmost importance

These are the foundations of our business. Nothing is more important at ExxonMobil.
The energy imperative
Population growth drives energy demand

The world’s population will rise by more than 25 percent from 2010 to 2040, reaching nearly 9 billion.

Source: ExxonMobil 2013 Outlook for Energy
Economic growth drives energy demand

Economic growth, and the improved living standards it enables, will require more energy.

Source: ExxonMobil 2013 Outlook for Energy
The global energy mix will continue to evolve

Oil and natural gas will continue to dominate the energy mix through 2040.

Source: ExxonMobil 2013 Outlook for Energy
Energy Use Evolves Over Time

Global Percent Mix of Fuels

Percent

Source: Smil, Energy Transitions (1800-1960)
Access to Resources

U.S. Offshore Undiscovered Technically Recoverable Federal Oil and Natural Gas Resources
(billion barrels — Bbl and trillion cubic feet — Tcf)

87% of federal offshore acreage is off limits to development

Source: The Bureau of Ocean Energy Management (BOEM)
Access to Resources

Source: Canada - Nova Scotia Offshore Petroleum Board (March 2014)
Access to Resources
Industry-leading technologies
Advanced seismic imaging technology

Cutting-edge seismic technology platform and high performance computers establish us as an industry leader in subsurface imaging.
Industry leader in extended reach drilling technology

ExxonMobil is using extended reach drilling in Russia to reduce environmental impacts and the need for offshore structures.

We have drilled 8 of the 10 longest-reach wells in the world, the longest exceeding 7.7 miles.
Advanced technologies for refining crude oil

Oil sands are a naturally occurring mixture of thick, heavy oil, water, and sand. Leading technology allows us to process more types of crude oil from oil sands.
Business strengths for competitive advantage

Focus on long term

Strong values and rigorous governance

Large and diverse energy portfolio

Support an open and competitive market

Technology leadership
Our people are a competitive advantage
Conclusion

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