

Jeff Copeskey | August 14, 2014

ExxonMobil

Energy lives here™

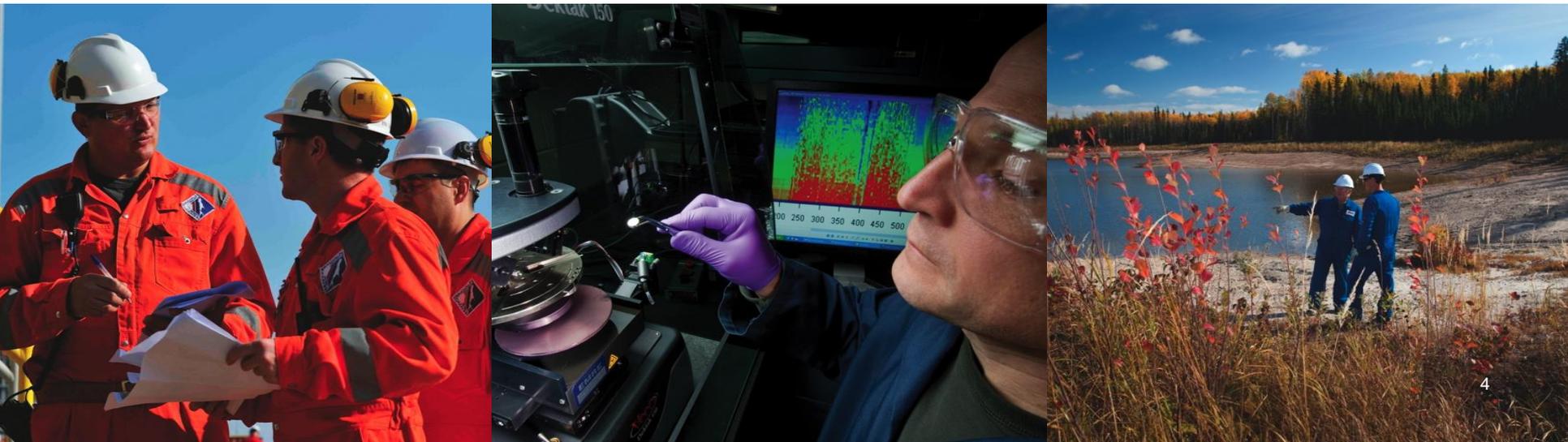
This is ExxonMobil

This presentation includes forward-looking statements. Actual future conditions (including economic conditions, energy demand, and energy supply) could differ materially due to changes in technology, the development of new supply sources, political events, demographic changes, and other factors discussed herein (and in Item 1A of ExxonMobil's latest report on Form 10-K or information set forth under "factors affecting future results" on the "investors" page of our website at www.exxonmobil.com). This material is not to be reproduced without the permission of Exxon Mobil Corporation.

Who we are,
what we do

We produce and deliver energy

with **safety and integrity, discipline and ingenuity**, and a commitment to good **corporate citizenship**.



An industry leader in core businesses

- Presence on **six continents** and in **47 countries**
- Nearly **75,000** employees
- **Three** main businesses
 - Upstream
 - Downstream
 - Chemical



Upstream — our corporation's structure

Exploration —

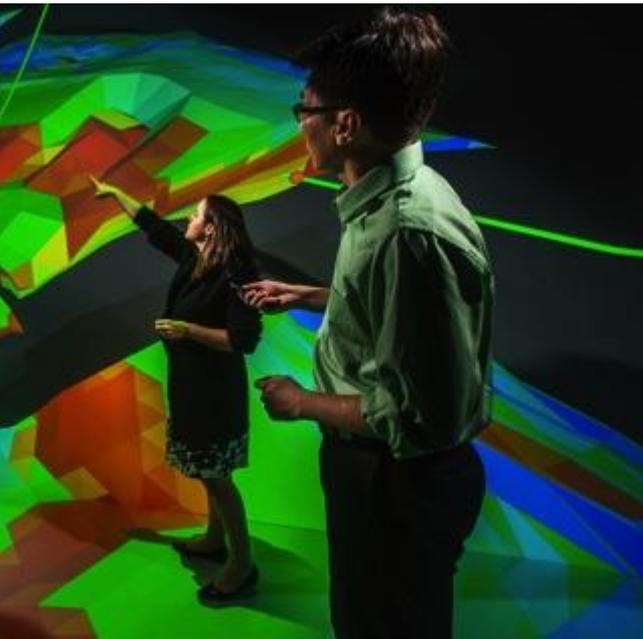
Identify, pursue, capture, and evaluate all high-quality exploration opportunities

Development —

Develop safe, cost-effective facilities for oil and gas fields identified by Exploration

Production —

Oil and gas fields put into production



Upstream — our corporation's structure

Gas & Power Marketing

Supports the capture of natural gas opportunities and positions our company to deliver these supplies to market

Upstream Research Company

Develops technologies and solutions for the Upstream

Upstream Ventures

Coordinates activity related to the pursuit and capture of discovered resources



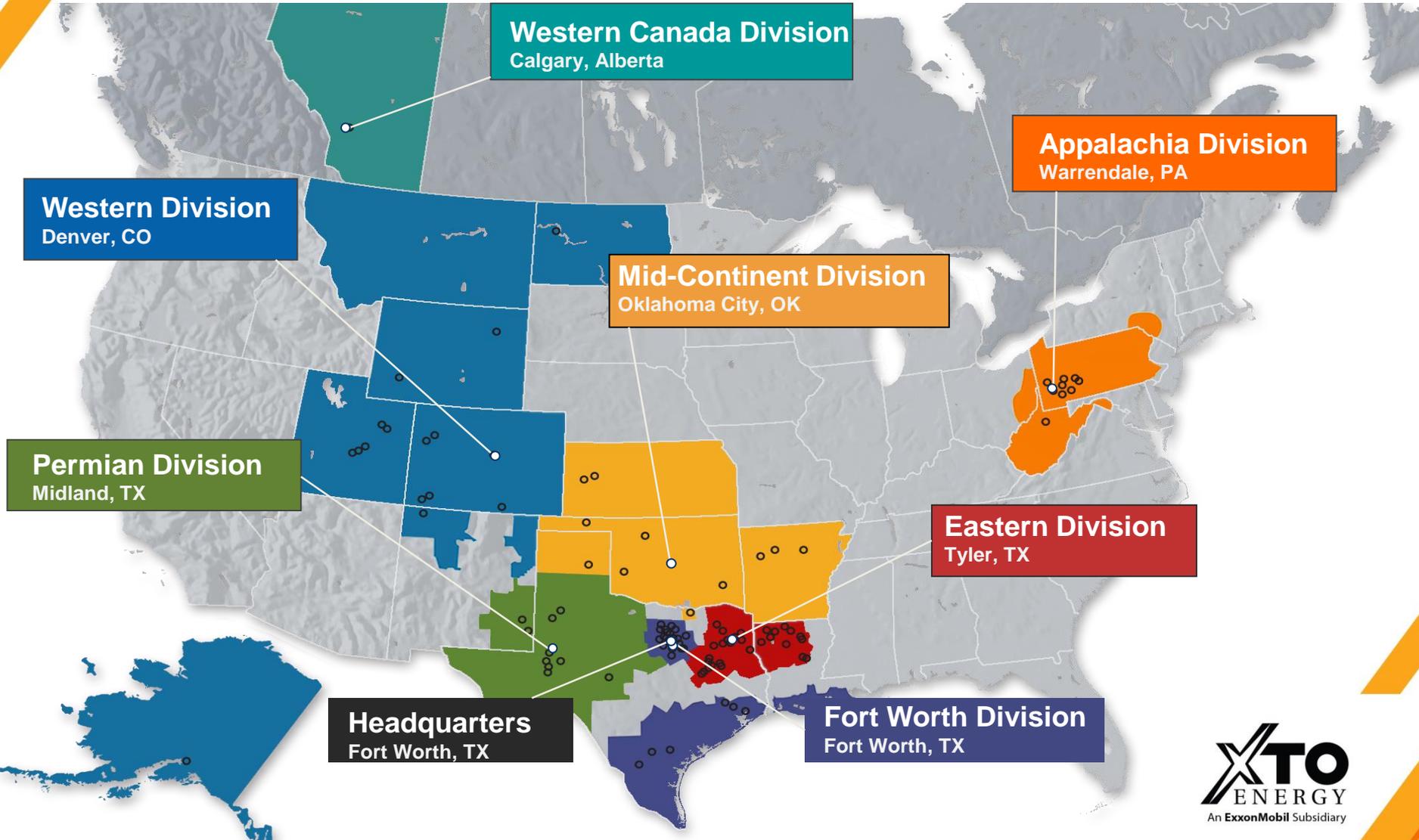
Upstream — our corporation's structure

XTO Energy

In 2010, ExxonMobil acquired XTO Energy and became the leading producer of natural gas in the U.S.



XTO Organization



Downstream — our corporation's structure

Refining & Supply —

Efficient network to provide clean fuels, lubricants, and other high-value products

Fuels, Lubricants & Specialties Marketing

—
High-quality products sold to customers around the world

Research & Engineering

— Corporate strategic research, product research and development



Chemical – our corporation's structure

- Produce
- Supply/transport
- Research
- Develop
- Market chemical products



Safety and operations integrity are of the utmost importance

These are the foundations of our business. Nothing is more important at ExxonMobil.



The energy imperative

Population growth drives energy demand

The world's population will rise by more than 25 percent from 2010 to 2040, reaching nearly 9 billion.

Source: ExxonMobil 2013 Outlook for Energy

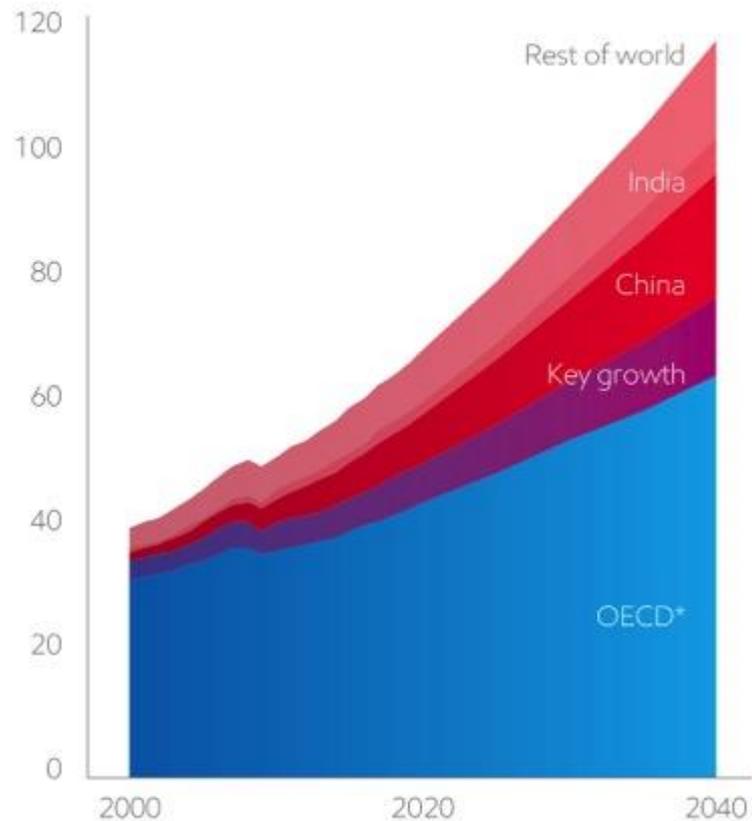


Economic growth drives energy demand

Economic growth, and the improved living standards it enables, will **require more energy**.

Economic output (GDP)

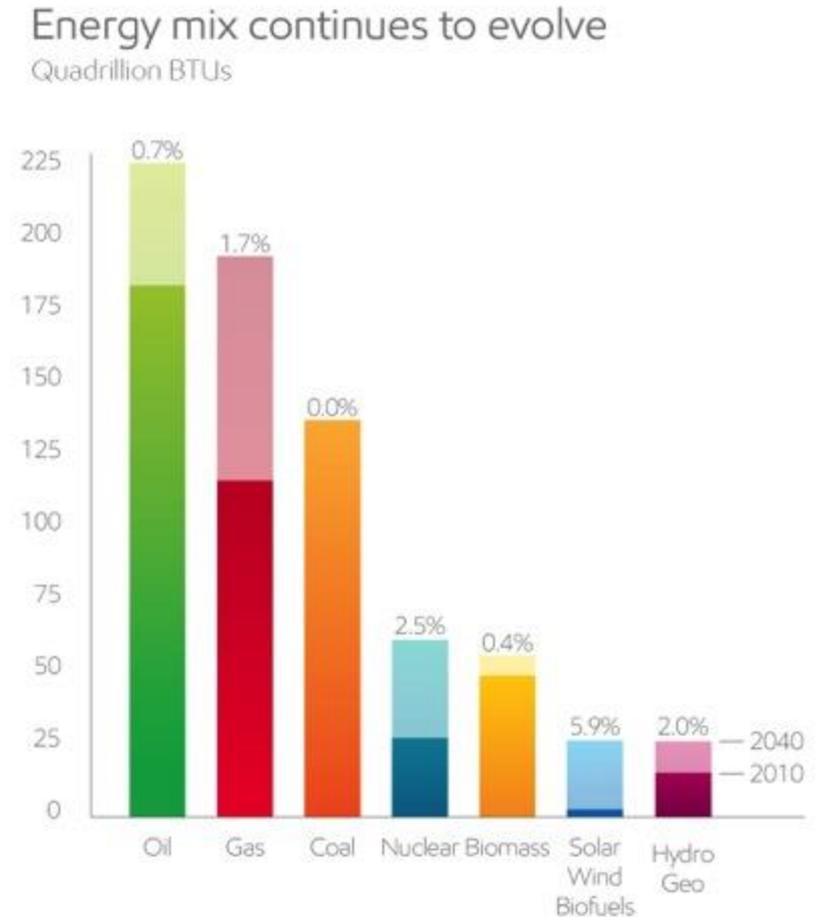
Trillions of 2005 dollars



*Mexico and Turkey included in key growth

The global energy mix will continue to evolve

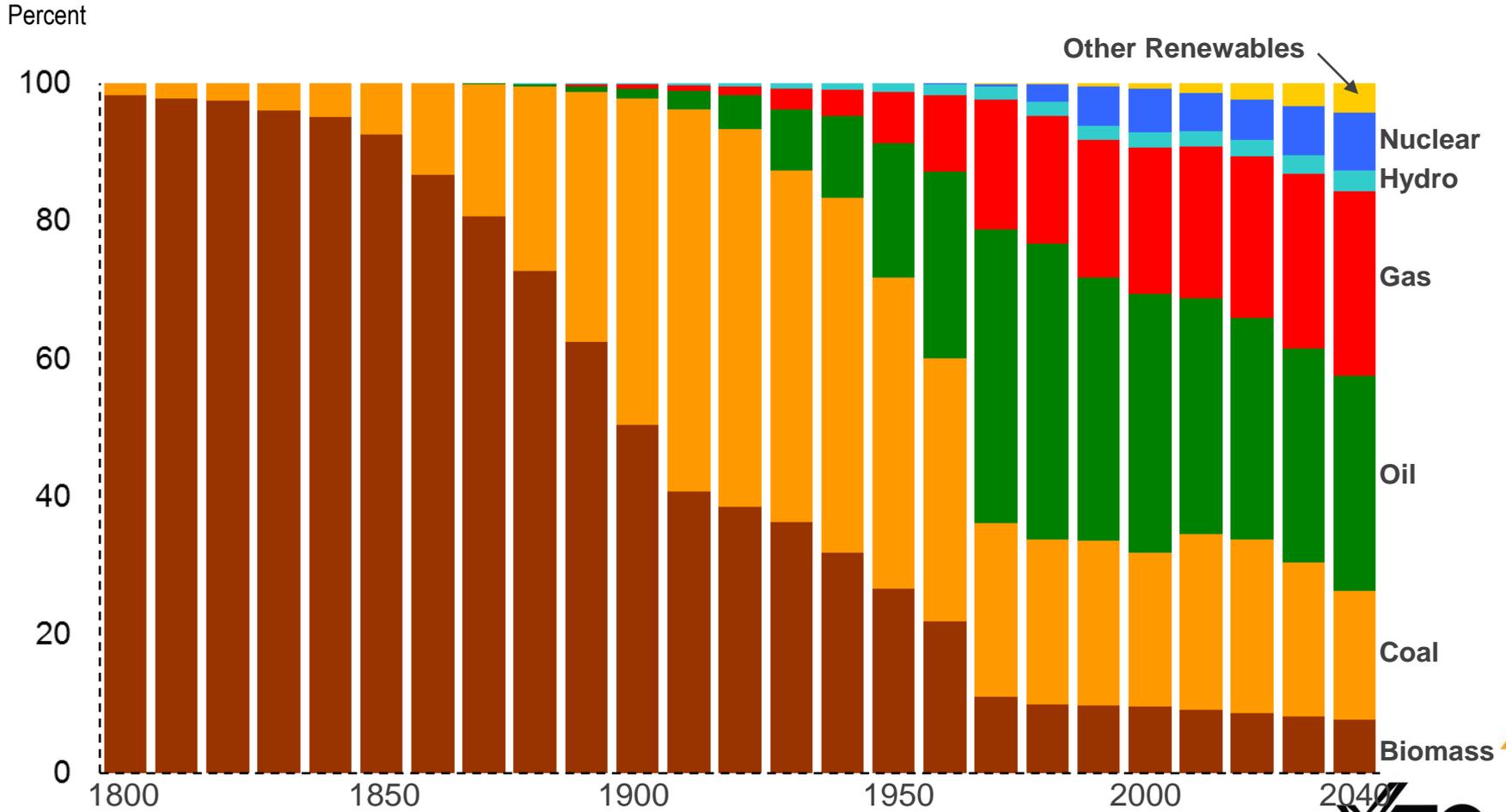
Oil and natural gas will continue to dominate the energy mix through 2040.



Source: ExxonMobil 2013 Outlook for Energy

Energy Use Evolves Over Time

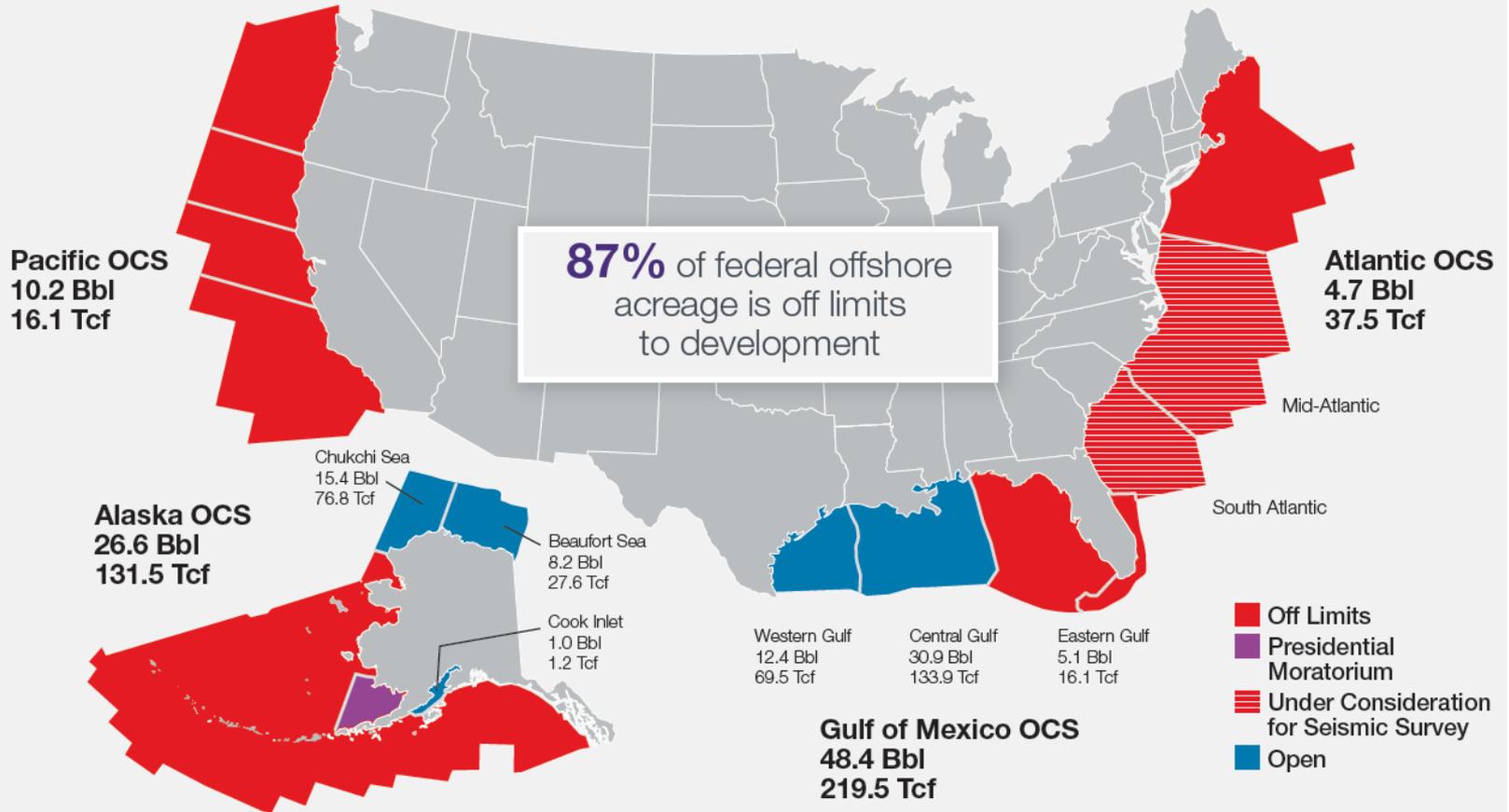
Global Percent Mix of Fuels



Source: Smil, *Energy Transitions (1800-1960)*

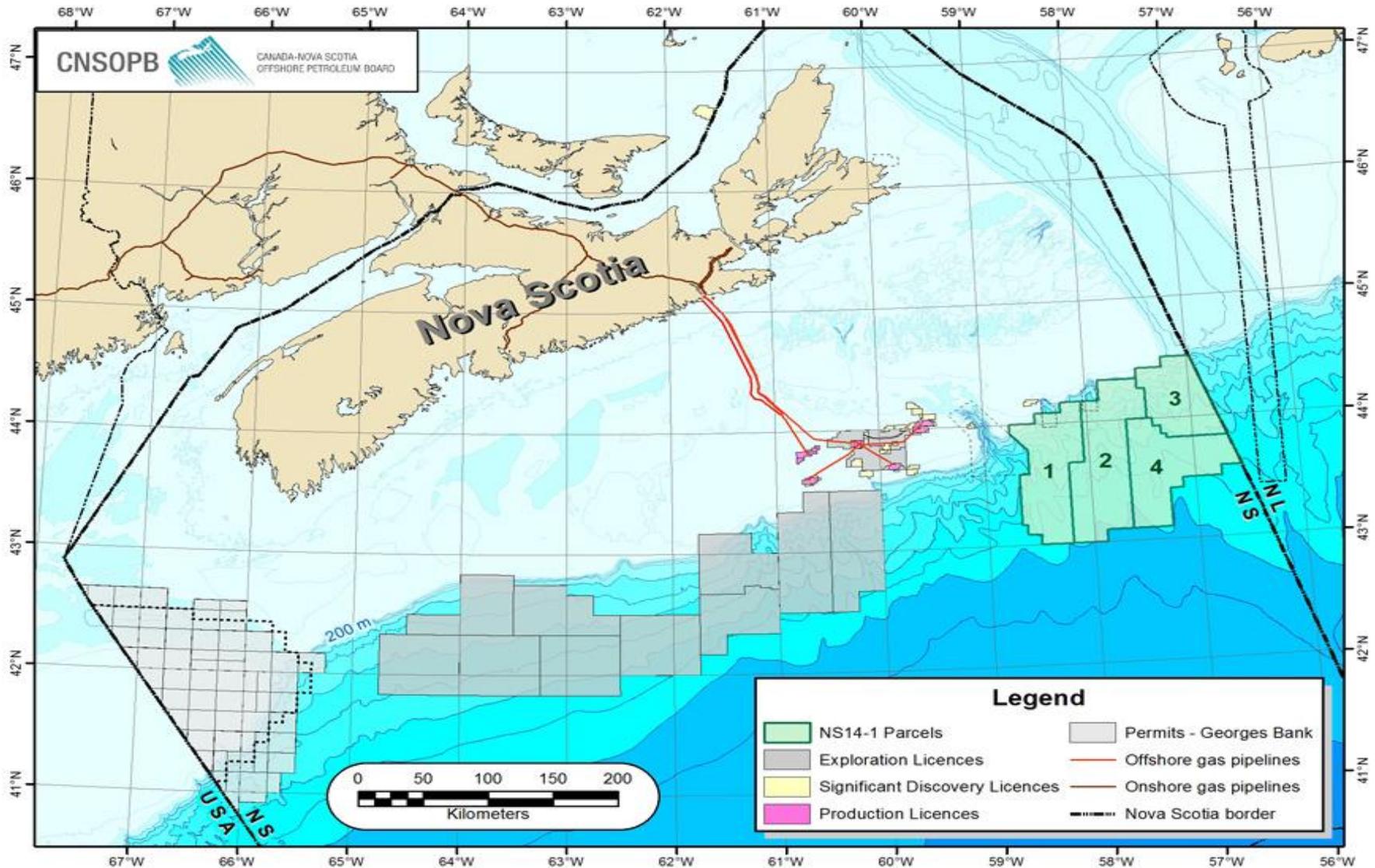
Access to Resources

U.S. Offshore Undiscovered Technically Recoverable Federal Oil and Natural Gas Resources
 (billion barrels — Bbl and trillion cubic feet — Tcf)



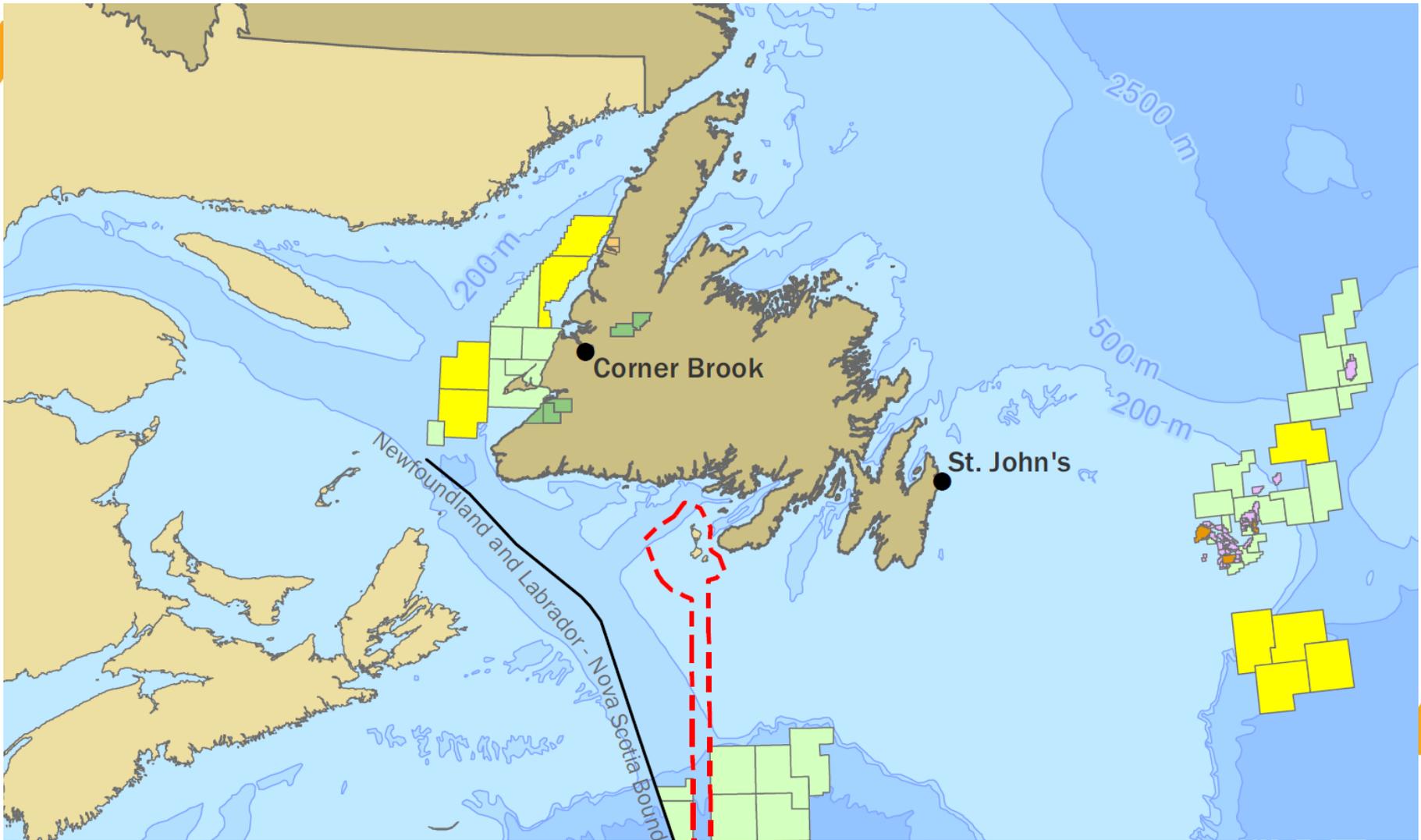
Source: The Bureau of Ocean Energy Management (BOEM).

Access to Resources



Source: Canada - Nova Scotia Offshore Petroleum Board (March 2014)

Access to Resources



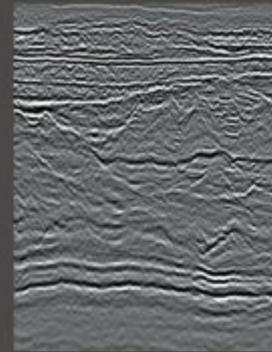
Source: Newfoundland & Labrador Department of Natural Resources (May 2014)

**Industry-leading
technologies**

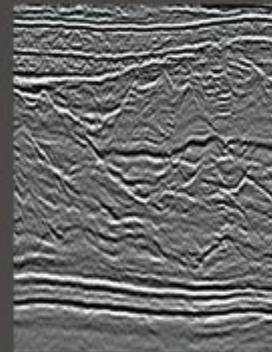
Advanced seismic imaging technology

Cutting-edge seismic technology platform and high performance computers establish us as an industry leader in subsurface imaging.

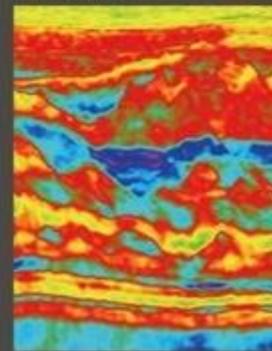
Circa 1990



Circa 2000



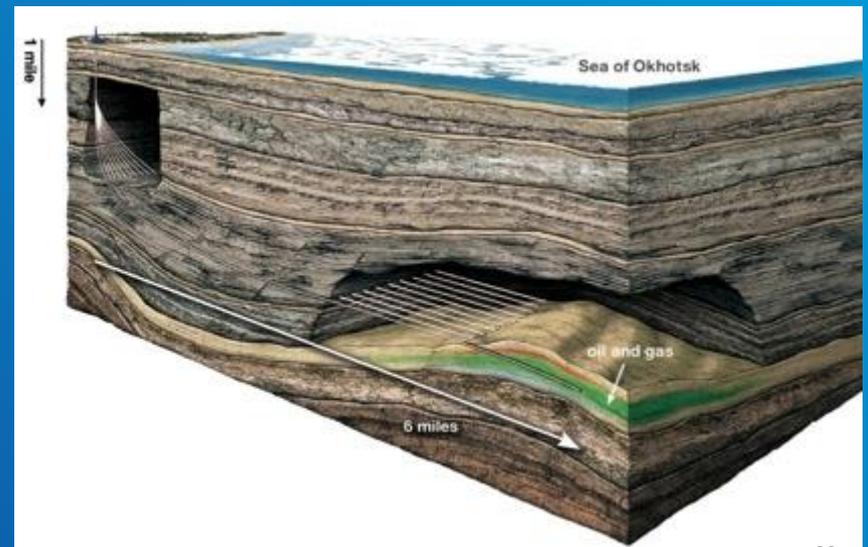
Circa 2012



Industry leader in extended reach drilling technology

ExxonMobil is using extended reach drilling in Russia to reduce environmental impacts and the need for offshore structures.

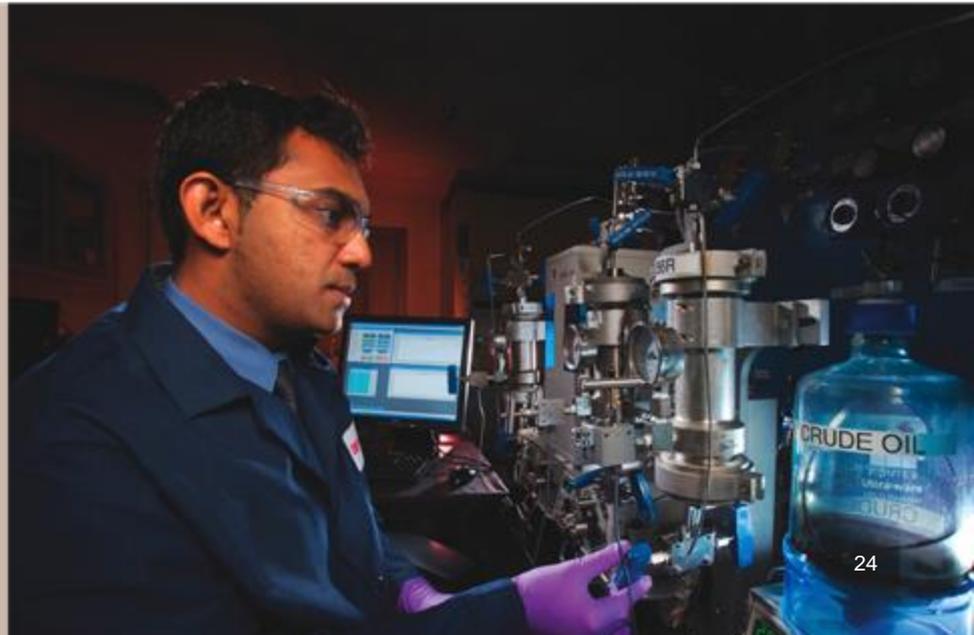
We have drilled 8 of the 10 longest-reach wells in the world, the longest exceeding 7.7 miles.



Advanced technologies for refining crude oil

Oil sands are a naturally occurring mixture of thick, heavy oil, water, and sand.

Leading technology allows us to process more types of crude oil from oil sands.



Business strengths for competitive advantage

Focus on long term

Strong values and rigorous governance

Large and diverse energy portfolio

Support an open and competitive market

Technology leadership



Our people are a competitive advantage



Conclusion

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